

## INDUSTRY'S USE OF TV IN ALABAMA

Industry in Alabama finds a cooperative media for information to its personnel and to the public, in the nation's only State owned and operated television network. Its telecasts are viewed by 85% of the State's TV sets over Channels 2, 7 and 10 from studios on campuses of (and operated by) Alabama Polytechnic Institute and the University of Alabama, and another in Birmingham by Jefferson County Public School systems.

Mornings and afternoon offer in-school direct and supplemental teaching courses with accent on junior and senior high math and sciences in an attempt to bring new interest to studies of young adults in these subjects in order to train them for industry's increasing demand for personnel with technical backgrounds and skills. Industrial leaders and representatives appear on in-school telecasts to explain how a subject being taught is related to their profession, and where students can secure details in what to "specialize" to enter specific jobs in area firms (317 white and negro high and over 200 junior high schools are utilizing these in-school tele-courses.)

Evening programming is geared to family cultural, civic, and adult courses.

One of the network's more successful series, "A.B.C.'s of [fol. 1111] Investment," presented in cooperation with the Alabama Securities Association, explains the fundamentals of Alabama commerce to laymen interested in investing in Southern businesses. Guests have included company presidents and representatives in various fields from utilities to airlines.

The network operates 62:30 programming hours weekly. In a recent speech at Syracuse University, General Electric Corporation Vice President, Dr. W. R. Baker, said, "Some of the finest ETV work today is being done in the State of Alabama."

Yet the network cannot be classed as a heavy tax burden as its cost of operation is but \$7.50 per telecast hour.

(One Photograph Attached to Original.)

ALABAMA TAX LAWS  
FAVOR INDUSTRIAL PROGRESS

Along with its many other attractive features, Alabama offers a favorable tax structure to industry. State and Local Governments in Alabama have traditionally recognized that it is preferable to encourage growth through attractive tax policies rather than through seeking increased revenues from unsound and punitive tax measures. The economic justification for this general policy is brought out by the fact that the State's revenues for schools have increased more than ten (10) times during the last seventeen (17) years. This is phenomenal progress, resulting primarily from the increased industrial activity in the state. Only two major increases in taxes have been placed against Alabama business and industry in the last twenty [fol. 1112] (20) years. In 1951 the sales tax was increased one cent, making a three cent rate, and in 1955 the corporate franchise tax fifty (50) cents, making it \$2.50 per thousand.

Alabama's corporation income tax rate is three per cent. Federal income tax is deductible along with other allowable deductions in most instances closely following deductions allowable for federal tax purposes. The administration of all of the state's tax statutes is under capable leadership exercising impartial and fair treatment to all taxpayers.

The sales tax law in Alabama contains ingredient, processing, and machinery exemptions which avoid double taxation and promote the ability of business and industry to pass along to customers a tax which is not pyramided, several times before reaching the consumer. The sales tax is one of the most outstanding developments in the field of state and local taxation in recent years; however, the Alabama law is one of the fairest in the nation to business and industry.

Many localities in Alabama grant exemptions to new industries from the major portion of property ad valorem taxes for periods up to ten years. There is no sales or use tax on raw materials, machinery or parts used in mining or manufacturing. Favorable ad valorem tax rates ranging from \$2.10 to \$3.60 per hundred in most areas are applied against industrial properties based on actual valuations at an average of approximately 35%.

The corporation franchise tax is computed at \$2.50 per \$1,000 of (1) capital employed in the state by foreign corporations and (2) capital stock of domestic corporations. Where corporations have facilities in Alabama and one or more other states, fair and equitable proration is made by the administrative authorities.

These are the principal taxes on business and industry in Alabama. It can be said that Alabama has a favorable tax climate and its citizens are interested in industrial progress, and expansion to the extent of recognizing that encouragement in this direction pays dividends in increasing state revenues.

[fol. 1113]

(One Photograph Attached to Original.)

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#### HOME OF NATIONAL PEANUT FESTIVAL

The largest town in the so-called "Wiregrass" section of Alabama is Dothan, population 50,000, home of the National Peanut Festival every October. Nearby is Enterprise, world famous town on account of the boll weevil monument.

The "Wiregrass" section in southeast Alabama has had an economic revolution in the past 12 years. Peanuts have replaced cotton as the chief agricultural crop, and the whole economy of the section now is well balanced between agricultural and industry. Prior to World War II it was exclusively agricultural. Principal farm crops today are peanuts, corn, truck crops, livestock and dairying. Industrial development has consisted of many small and stable industries, employing local labor. Principal industrial products are lumber, furniture, cigars, textiles, hosiery, toys, farm equipment, fertilizer, feeds, cotton oil and peanut oil. A big assist to the local economy is furnished by the Army Aviation School at Fort Rucker, Alabama.

This "Wiregrass" section is especially blessed by abundant water for both industrial and domestic uses. Other natural resources include great pine forests, clay and sand deposits, a mild climate and ample native labor supply of high-type easily trained men and women.

### LOOK FOR THE WOMAN IN THE CASE

For the unvarnished truth about a situation, ask the women! These are wives of managers of new and expanding successful industries located in Dothan and Houston County, Alabama. They are our best advertisement. They [fol. 1114] will speak to you—emphatically—about this city's modern schools, churches, hospitals, pretty homes, excellent shopping facilities and its friendly atmosphere. They know from experience the advantages of locating new industry in Houston County. Here is what they say:

“Of course we were vitally interested when our husbands considered moving to Houston County. We had lengthy conferences, discussing every phase—business potentials and social life. We visited Dothan. We liked what we saw and heard. The local people were friendly and cooperative. The community was very attractive. We agreed with our husbands on the move, and now we realize more each day how wise was our decision.”

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### IDEAL INDUSTRIAL LOCATION

**MARKET:** 25 million live within a 500 mile radius covering the southeast.

**LABOR:** 250,000 population in 10 county area, including easily trained native workers and farm labor.

**TRANSPORTATION:** Rail, air, water, motor—4 rail lines, 9 commercial plane flights daily, 3 U.S. highways, 4 state highways (farm to market road network also), 9 foot river channel.

**WATER:** Houston County adjoins the great Chattahoochee River for 25 miles, average daily flow 12 billion gallons, ample for industrial and domestic supplies.

**RESOURCES:** Temperate climate, lumber, clay, sand—fast growing slash pine forests.

**FACILITIES:** An abundance of hydro-electric power, natural gas, and large quantities of underground water.

IN THE HEART OF THE *WIREGRASS* SECTION  
OF ALABAMA

CITY OF DOTHAN, ALABAMA  
HOUSTON COUNTY, ALABAMA  
DOTHAN CHAMBER OF COMMERCE

[fol. 1115]

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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FOR RETAIL, COMMERCIAL, AND  
INDUSTRIAL LOCATIONS IN THE SOUTH—  
*ASK ENGEL*

There's a leader in every field—one firm that has better contacts, better staff, and the reputation for getting things done. For business property in the southeast, it's Engel.

Throughout Alabama and the southeast, our up-to-date knowledge of the real estate market offers you the largest available selection.

Our mortgage-loan department can secure financing on the commercial and industrial properties you desire. Or, if you prefer, we will lease you a building constructed to your specifications in any section of the southeast.

Over 50 years experience in leasing, selling, building and financing stands behind Engel's qualified judgment. You'll find just what you want, when you "ASK ENGEL."

ENGEL REALTY COMPANY  
1921 First Avenue, North—Birmingham, Alabama

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WE'RE ON THE GO IN MONTGOMERY  
(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

[fol. 1116] MONTGOMERY—where conditions are ideal for production, manufacturing and distribution of goods—offers you unusual opportunity for successful operation of your business. The First National Bank of Montgomery has served the financial needs of Alabama for 86 years and offers its complete banking and trust services to new industry moving into the area.

SERVING ALABAMA SINCE 1871  
THE FIRST NATIONAL BANK OF  
Montgomery  
Montgomery, Alabama  
Member Federal Deposit Insurance Corporation

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ALABAMA IS A GOOD PLACE TO LIVE

Industrial management and workers who locate in Alabama are a happy breed, for they are living in one of the outstanding recreational States of the nation.

Alabama has wide, safe, silver sand beaches which are washed by the warm waters of the Gulf of Mexico. Pelicans sweep over semi-tropical waters; pine trees and palmetto scrub reach down to the coastline. Some of the world's finest deep sea fishing at reasonable, uncommercialized rates, is enjoyed in historic Mobile Bay and the Gulf. Exotic and internationally famous Ballingrath Gardens near Mobile are beautiful 12 months of the year. The shrimp fleet anchored at Bayou LeBatre, where the Spanish moss hangs from the old oak trees, is a picture for any artist.

National Scenery

Alabama has mountains in its northern regions, where rhododendron, mountain laurel and other flowering shrubs cloak the hillsides, forming brilliant foregrounds to mountain scenic drives which wind round curves, overlook valleys, and offer far mountain vistas bathed in a blue, sunlit haze. Near Guntersville are giant caverns with stalagmites and semi-precious stones. At Fort Payne is a 1,000 foot-deep and 25-mile-long gulch named Little River Canyon, [fol. 1117] after the rocky stream which flows along its base. Mount Cheaha, near Talladega, is the highest point in the State.

Alabama has great lakes. The mighty Tennessee River flows across its northern counties, and vast lakes have been created by Wilson, Wheeler and Guntersville TVA dams. Water skiing, boating, fishing and swimming is available to all who have the desire and the equipment to enjoy their favorite watersport. The pine-covered hills

of this Tennessee Valley in Alabama form the background for these lakes whose waters spawn industries, yet leave unspoiled the recreational centers of Alabama's northern water wonderland.

Other great lakes, mainly in central Alabama, offering similar watersport facilities, have been created by the dams of the Alabama Power Company and Federal dams on the Tombigbee-Warrior waterway. Lakes Martin and Jordan, northeast of Montgomery, have been particularly developed as recreational centers, with lakeside homes, beaches and fishing camps.

#### Good Fishing

Alabama has many major rivers, and almost numberless smaller streams and creeks. All these rivers and creeks teem with fish. Many Alabamans live within walking distance of first rate fishing. Thanks to great forest areas, plus abundant water, anyone who wants to do so, can enjoy hunting. Besides quail and dove and rabbits and squirrel, ducks and geese, Alabamans enjoy deer hunting and turkey shooting.

Alabama has shrines of the ante-bellum and Confederate eras; it has Indian mounds, skeletons and museums; it has Horseshoe Bend where "Old Hickory" Andrew Jackson defeated the Creek Indian Nation.

Point Clear, Alabama, on Mobile Bay, has been a recreational social center for over a century. The present Grand Hotel there is the third hotel of the same name on that same spot. This hotel offers gracious living in modern surroundings, with every convenience and recreation, including golf, bathing, boating, fishing, tennis, riding, and lawn bowling.

Lat but not least, Alabama has an ideal temperate climate in which to enjoy life; so that, indeed, "livin' is easy" and pleasant.

[fol. 1118]

(THREE PHOTOGRAPHS ATTACHED  
TO ORIGINAL.)

### ALABAMA IS IMPORTANT ALUMINUM PRODUCER

Mobile is the principal U. S. port of entry for bauxite, the ore from which aluminum is made. Near Mobile is the largest alumina plant in the world with a capacity equivalent to 100,000 tons of aluminum annually. It is the plant of the Aluminum Company of America, which recently completed a \$12 million plant expansion, boosting its capacity by 44%. Alumina is the first step in making aluminum, similar to the use of pig iron in making steel.

Upstate in the Tennessee River valley at Listerhill, Alabama, is the great aluminum plant of Reynolds Metals Company. Its initial annual capacity was 100 million [fol. 1119] pounds of aluminum. When present expansion is completed, it will produce annually 340 million pounds. Since starting operations in May, 1941, over 1½ billion pounds of aluminum have been produced at the Listerhill plant. Its products include aluminum sheet, foil, cable, wire, rods and bars.

Reynolds annual payroll exceeds \$10 million. Its new plant will add about 700 employees at an additional annual payroll of \$3 million.

This Listerhill plant is where molten aluminum in ladles was first transferred directly to sheet mill furnaces. Now this same principle is being used in the new Ford Motor Company aluminum foundry which has just started operation at Listerhill near the Reynolds plant. The Ford plant has 200,000 square feet of floor space, will eventually employ about 800 people, producing per day about 140 tons of aluminum castings for Ford engines and transmissions. Ford is reported to have contracted to take 640 million pounds of aluminum over the next 10 years, said to be the largest aluminum contract in history.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

## HUMAN PROGRESS

Realizing the importance of the human values and knowing that home ownership creates a greater sense of responsibility toward community and job, the Galbreath organization has changed the concept of industrial housing by revitalizing some 15 "company towns" in Alabama and making these homes available to thousands.

Demonstrating yet another phase of our imaginative real estate service is the new office building constructed at Birmingham for the Tennessee Coal and Iron Division of United States Steel Corporation. T.C.I. seeing a need for more adequate offices and knowing the many advantages of the unique building service offered by the Galbreath [fol. 1120] organization, was able to secure a modern, tailor-made facility without the depletion of capital. This bright, new, modern building has contributed much to the human progress of T.C.I. employees and human progress is the foundation of our way of life.

When personal sights are raised, the level of our community living is elevated, John W. Galbreath & Co. is proud to have had a part in the personal and community progress of Alabama.

JOHN W. GALBREATH & CO.  
REALTORS

COLUMBUS . PITTSBURGH . NEW YORK  
(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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## ALABAMA AND SOUTHERN INDUSTRIES PARTNERS IN PROGRESS

Organized in 1946, Southern Industries Corporation has grown into a well-developed holding company. Among the fifteen subsidiary companies which we own and operate are:

GRAND HOTEL AND LAKEWOOD GOLF CLUB,  
POINT CLEAR, Ala.—the South's finest resort hotel.  
Gracious living in modern surroundings. Golf, bathing,  
boating, riding, lawn bowling. Open the year 'round.

BATTLE HOUSE HOTEL—Mobile's leading hotel with all the charm and atmosphere of the Deep South. Air-conditioned, excellent food, bright sample rooms.

HENDERSON SUGAR REFINERY, INC.—refiners of Henderson Superfine Sugar, which has wide distribution throughout the South and in most states east of the Mississippi River.

SOUTHERN OYSTER SHELL MILLING CORPORATION AND OYSTER SHELL PRODUCTS COMPANY.—largest producers of crushed oyster shell in the world. Nationally sold under trade names of PILOT BRAND and EGGSHELL BRAND oyster shell for poultry.

[fol. 1121] BAY TOWING & DREDGING COMPANY, INC.—dredges oyster and clam shells from huge deposits off the Gulf coasts of Alabama, Florida, Mississippi and Louisiana.

RADCLIFF GRAVEL COMPANY, INC.—dredgers of sand and gravel from Alabama rivers; producers of ready-mixed concrete, concrete bricks, etc.

M c P H I L L I P S P A C K I N G C O R P O R A T I O N A N D Q U A L I T Y S E A F O O D C O M P A N Y—packers of seafood, principally shrimp, nationally marketed under the famous DUNBAR label.

We at Southern Industries Corporation are grateful to Alabama for the opportunity it gave us to grow. Our rapid expansion is proof of what industry can do in this dynamic state.

SOUTHERN INDUSTRIES CORPORATION  
MOBILE, ALABAMA

(A SERIES OF PHOTOGRAPHS ATTACHED  
TO ORIGINAL.)

[fol. 1122]

SHIP NEAR OR FAR WITH McLEAN  
INDUSTRIES, INC.

PAN-ATLANTIC STEAMSHIP CORPORATION

Sea-Land Trailerships between New York, Wilmington, Del., Miami, Houston, New Orleans and Tampa. Also Intercoastal General Cargo and Passenger Service between Pacific Coast Ports and Atlantic Coast Ports and Puerto Rico.

WATERMAN STEAMSHIP CORPORATION

General Cargo and Passenger Service from the U. S. North Atlantic, Gulf and Pacific Coast Ports to Continental Europe, United Kingdom, the Mediterranean and the Far East.

WATERMAN STEAMSHIP CORPORATION OF PUERTO RICO

Sea-Land Trailerships between North Atlantic and Puerto Rican Ports beginning March 1st. Also General Cargo and Passenger Service from U. S. North Atlantic and Gulf Coast Ports to Puerto Rico.

McLEAN INDUSTRIES, INC.

General Offices  
61 St. Joseph Street  
Mobile, Alabama

Branch offices and agents in principal U. S. Cities.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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ENGINEERED FOR QUALITY  
THE COMPLETE LINE UALCO ALUMINUM  
WINDOWS

Ualso windows are known internationally as highest quality for commercial buildings and homes. Versatile, beautiful, economical. Warehouse stocks in New York area.

SOUTHERN SASH  
SALES & SUPPLY CO., INC.  
Sheffield, Alabama

[fol. 1123]

## “WE CAME, WE SAW, WE STAYED”

—GENERAL ELECTRIC

Here is one way Alabama people aid industrial site seekers. Anniston, Alabama, like other Alabama communities, has a community Industrial Development Committee, the members of which are local experts on natural resources, finance, power, water, labor force, taxes, sites, markets, etc. The experience quoted below is in the words of an official of the \$10 million General Electric electron tube works built a few years ago in Anniston. Part of his experience in selecting a site, he describes as follows:

“We visited Anniston and communities of other States. With Anniston: We liked its general appearance. Both the business and residential sections were neat and clean, reflecting industry and pride. The schools were well located and we could sense that here was planning for maintaining adequate facilities. The city was free of taverns and “joints” which would attract young people. A most beautiful and complete YMCA was practically finished. Very cleverly arranged combinations of pools, parks and playgrounds were strategically located all around the children’s recreation areas. A few contracts showed that the police force and fire department were courteous, friendly and effective. Our wives shopped the downtown business section. We told clerks we were thinking of making our home here and they assured us we would like Anniston. We tried hamburger stands, soda fountains, a gasoline station—and found friendly service everywhere. We found many fine churches and many active civic clubs. In the residential section people willingly showed us through their homes and frankly answered our questions about the building contractor and his work. And, we found the banking and bankers friendly and aggressive. Frank, too, but soundly confident and warmly interested in the community’s growth.

“Finding these services satisfactory and the labor market adequate, we made known our true identity, went seriously to work and within eight weeks our coming was officially announced in Anniston.

“But equally important, the interest and assistance of the Anniston people did not slacken, with the thing now [[fol. 1124] ‘in the bag.’ That true ‘Southern hospitality’ followed through with the Chairman of the Industrial Development Committee of the Anniston Chamber of Commerce arranging some effective tours—whereby our 25 men visited Anniston in small groups, met with representatives of the clergy, education, real estate and civic clubs and were thoroughly entertained and introduced to Anniston. Our men could now return with that ‘little (Woman),’ pleasantly introduce her to their new home and began planning for this new adventure.

“Within five months of operations in Alabama we achieved a going rate that required 15 months of effort on the part of one of the major tube competitors who located elsewhere.”

(PHOTOGRAPHS ATTACHED TO ORIGINAL.)

[fol. 1125]

PORT OF MOBILE—GATEWAY TO AND FROM  
WORLD MARKETS

In many sections of the nation, Alabama is generally considered an interior State with an agricultural economy and miles and miles of cotton plantations. As a matter of fact, Alabama is a maritime State which has changed to an industrial economy. Two necks of Alabama land border the Gulf of Mexico and form Mobile Bay, into which flow most of Alabama’s rivers and where lies Alabama’s great Port of Mobile.

Now one of the top 10 Gulf ports in tonnage hauled, Mobile is named the sixth port of importance in the U.S., by the Bureau of Foreign and Domestic Commerce. Export tonnage through Mobile in 1955 was 1½ million tons, valued at \$91 million. Imports totaled nearly 5½ million tons, valued at \$78 million. Total tonnage handled was nearly 7 million tons, valued at \$100 million.

Development of the Port of Mobile was climaxed in 1928 by construction of the Alabama State Docks—now a \$50 million ocean terminal handling the bulk of export and im-

port tonnage through the port. It provides safe storage and efficient handling of inbound and outbound freight cargo on and off ocean going ships. The State Docks have brought about an ever increasing diversification and volume of commodities moving through the port, such as lumber, steel, naval stores, cotton, nitrates from Chile, potash from Europe, sugar from Cuba and the West Indies, bananas from Central America, aluminum ore, iron ore, cast iron pipe, newsprint, paper, peat moss, molasses, crude oil, canned goods, crude rubber, jute bagging, chemicals, coconuts, plate glass, liquors, asphalt, soybean and peanut oils, wrapping paper and many other miscellaneous commodities.

The ability of the State Docks to handle commodities efficiently and economically has attracted shippers from all over the world to the use of its facilities. The Docks' volume of traffic has so increased that a \$500,000 expansion and modernization became necessary and has just been completed.

The Docks provide Alabama industry with modern facilities for importation of needed raw materials and supplies [fol. 1126] a world-wide outlet for exportation of Alabama made industrial products.

In addition to the excellent general cargo piers, an ore terminal mechanically handles minerals and raw materials from overseas. Frozen foods are stored at the shipside cold storage and freezing plant for export, or for import movements such as the frozen fish from Norway. A grain elevator handles the cereals for customers overseas.

Marginal tracks directly along the piers, and the Docks' own terminal switching railroad; shipside boxing and crating facilities; import warehouses; cotton compress and warehouse; oil pumping equipment for direct transfer between tank cars and ship. All these units to make the Port of Mobile a model port.

Steam pile drivers are pounding cement pilings into the waterfront for three new berths. The ore terminal is being expanded by 30 per cent. Dredges have finished cutting four more feet off the channel bottom, deepening it to 36 feet to accommodate any size ship. Shippers and con-

signees come from neighboring southern states, and the vast industrialized mid-continent U. S., and plans now are being made by the State Docks Board to build a \$1 million International Trade Center building, 9 stories high and with 8,000 sq. ft. of floor space.

One of the most significant developments in Alabama is the recent acquisition of a seventy-four hundred acre tract of river front land immediately north of Mobile. A series of options up to seventy-four years has been given the Alabama Industrial Development Association, a non-profit corporation created by the presidents of the American National, First National and Merchants National Banks. The Association has in turn offered the State of Alabama such acreage as will lend itself to the future expansion of the Alabama State Docks. This makes available more than three miles of river-front extending north from the end of the present forty foot channel. It will provide for 1½ times the present capacity of the Alabama State Docks.

The State is presently engaged in engineering a master plan for determination of the land acres it may need and the over-all development of the industrial area generally.

The area, when developed, will offer sites in close proximity to Mobile and Chicksaw, served through the State Docks Terminal Railway, with four trunk line railroads having ready access to the belt-line highway and to both barge and ocean going water transportation. With available process to water, power, natural gas, coal and oil, it will afford an unmatched situation for industries for which these facilities are primary requirements.

1716

NATURAL GAS BRING LOWER COSTS TO  
BUSINESS AND INDUSTRY IN CENTRAL AMERICA

ALABAMA GAS CORPORATION  
BIRMINGHAM, ALABAMA  
JANUARY 15, 1958

Executives in Charge  
of Company Plans  
For Expansion

Gentlemen:

In this supplement of The New York Times you'll find many interesting facts about our wonderful state—convincing reasons why it's worthy of high priority in your plans for expansion.

So I'll mention only a few things to demonstrate how well we can take care of your Natural Gas requirements when you come to Central Alabama.

[fol. 1128] While adequate meeting all demands during 1957 (including more than 300 industrial customers), some \$3,700,000 was expended for additions to our properties; and to meet anticipated demands for 1958, expenditures of approximately \$5,000,000 are planned.

Alabama Gas is growing with Central Alabama—an ideal location for your new plant. We want you not only as a customer, but also as a friend and neighbor.

Drop me a line and let me know your location requirements.

Sincerely,

R. A. Puryear, Jr.  
R. A. Puryear, Jr.  
President

If more dependable, lower fuel cost is vital to the profitable operation of your business or industry, we invite your earnest consideration of Central Alabama—that rapidly growing pleasant-to-live-in area served by ALABAMA GAS. Here 49 progressive municipalities and communities comprising 25% of the state's entire population offer many

decisive factors for advantageous plant location *in addition to the availability of low-cost Natural Gas.*

Indicative of the abundance and economy of this clean, inexpensive fuel, during the 12-month period ending October 31, 1957, ALABAMA GAS provided 24,000,000,000 (24 billion) cubic feet of Natural Gas to its industrial customers at an average cost of only 26¢ per thousand cubic feet.

We invite your inquiry regarding a location in our service area.

ALABAMA GAS CORPORATION  
Birmingham, Alabama

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COMMUNITIES IN OUR SERVICE AREA  
(POPULATION IN PARENTHESES)

Anniston (44,000) Attalla (8,600) Auburn (15,900) Bessemer (32,000) Blue Mountain (600) Birmingham (450,000) Brent (1,100) Brighton (4,100) Brownville (800) Centreville (1,100) Eady City (800) Fairfax (3,300) Fairfield (14,800) Gadsden (65,700) Glencoe (2,100) Greensboro (2,200) Heflin (2,500) Hobson City (900) Holt (3,500) [fol. 1129] Homewood (18,000) Irondale (2,800) Langdale (2,700) Leeds (5,600) Lincoln (600) Lipscomb (3,100) Marion (2,800) Midfield (3,400) Millbrook (1,000) Montgomery (139,000) Mountain Brook (13,000) Newborn (400) Northport (4,100) Notasulga (1,100) Opelika (16,000) Oxford (3,500) Prattville (6,600) Reform (2,000) Riverview (2,400) Selma (27,600) Shawmut (3,300) Springdale (600) Talladega (17,700) Tarrant City (10,100) Tuscaloosa (62,000) Tuskegee (6,700) Uniontown (1,800) Vestavia Hills (2,200) Weaver (1,200) Wetumpka (4,300) Total population—974,600

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SOME OF OUR MORE THAN 300 INDUSTRIAL  
CUSTOMERS

Alabama Polytechnic Institute (Auburn)  
Allied Chemical and Dye Corp. (Fairfield)  
Alpha Portland Cement Co. (Birmingham)  
Gulf Shores Paper Corporation (Tuscaloosa)

Harbison-Walker Refractories Co. (Bessemer)  
 Hazel-Atlas Glass Company (Montgomery)  
 Leclède-Christy Company (Bessemer)  
 Louisville & Nashville Railroad Company (Birmingham)  
 Monsanto Chemical Company (Anniston)  
 Pepperell Manufacturing Co. (Opelika)  
 Pullman-Standard Car Mfg. Co. (Bessemer)  
 Republic Steel Corporation (Gadsden)  
 The Lamson and Sessions Co. (Birmingham)  
 Tuskegee Institute (Tuskegee)  
 U.S. Pipe and Foundry Co. (Birmingham)  
 University of Alabama (Tuscaloosa)

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#### ALABAMA'S RESOURCE MANAGEMENT

The people of Alabama are aggressively working toward conservation of natural resources, and the Alabama Department of Conservation, one of the largest units in Alabama's state government, has five divisions: Forestry, Game and Fish, State Parks, State Lands and, Seafoods. [fol. 1130] Alabama maintains 44 public areas for outdoor recreation or for preservation of historical sites. These include 10 major parks six minor parks, 16 public lakes, seven historical sites and five scenic parkways: a total of 41,317.85 acres. During the past year attendance at the Alabama State Parks was 2,791,349 people.

Most of Alabama's parks provide fishing, swimming, boating, skiing and other water sports, but the greatest portion of the waters of the state lie in a sprawling network of navigable waters and their tributaries, and some 14,000 small fish ponds and lakes. Tidal gates have been established on the large lake in Gulf Shores, converting the salt water lake to fresh water, stocked with blue-gills and large-mouth bass, now the largest fertilized lake in the world.

One of Alabama's greatest assets is abundant wildlife, the population of which is increasing steadily. The hunter and fisherman have more acres of public hunting and fishing at the present time than ever before. Some 4,000,000 hatchery fish are stocked annually and deer and wild turkeys are being stocked in every county.

On the Gulf of Mexico Alabama shoreline, the seafoods industry, including harvesting of oysters, shrimp, fish and crabs, is a multi-million dollar business annually. The Seafoods Division of the Department of Conservation protects the seafoods and does research and replanting or restocking of oyster beds.

An interesting project of this division, has been dumping wrecked automobiles in the Gulf waters to create artificial red snapper banks. Old fish to the small marine life which attaches to the metal, large fish seek the small fish and the resulting concentration of finny denizens provides excellent fishing for red snapper, grouper, king mackerel and other saltwater fish.

Alabama is the largest producer of crushed oyster shells in the world. Hundreds of thousands of tons of oyster shells are dredged from huge deposits off the Alabama Gulf Shore Coast, transported by barge to processing plants, crushed and shipped to every state in the Union and to foreign countries. Uses for oyster shells include road building, manufacture of cement, surfacing airfields and railway roadbeds, roofing.

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[fol. 1131]

#### NAVIGABLE WATERWAYS SERVE ALABAMA INDUSTRY

Alabama has the best river system in the Nation. Great navigable rivers flow across its rolling lands—the Warrior, Chattahoochee, Tombigbee, Coosa and the mighty Tennessee.

Tows of modern integrated barges can move 20 trainloads of commodities. One of these tows on the Tennessee River may bring 1,000 automobiles from the North into Alabama, saving \$10 a car in freight. Another may bring a quarter of a million bushels of grain from Minneapolis, saving \$3 a ton. Still another may bring oil or gasoline from the refineries of Fort Arthur, Texas, saving \$14 a ton. The barges are raised or lowered around the clock every day; the channel with 9-foot draft is marked with both buoys and lights.

Industries are taking advantage of TVA power, building great plants in northern Alabama. Three great TVA lakes

spread across the State, with approximately 2,500 miles of shoreline. Roughly, one-fourth of the total of all TVA lakes is in Alabama.

To serve the needs of Alabama industries on the Tennessee River, the State of Alabama has constructed river terminals there, and the inland river docks are being extended to other river systems throughout the State. Last July 15, at Florence, Alabama, Governor James E. Folsom ceremoniously took the controls of the crane that began work on the foundation of the first State river docks. The initial dock facilities was construction of five cells, with two additional cells to serve the cooperative-built grain elevator adjacent to the site. A month later, work was begun on the dock near Huntsville and land was purchased for a terminal at Decatur.

Alabama is bountifully blessed with river systems. Connecting Alabama's industrial city of Birmingham, and Alabama's Port of Mobile is the most important water route in the southeast—the Mobile-Tombigbee-Warrior waterway. This nine-foot barge waterway moves petroleum, chemicals, crude oil, pulpwood, sulfur, iron and steel products, coal, sand, cement, and gravel, and other products along this route. It carries the bulk of commerce moved on Alabama's inland waterways—more than all other 27 navigable inland [fol. 1132] waterways in southeastern coastal area. One big item moving upstream is some 2,000,000 tons yearly of iron ore from Cerro Bolivar, the "iron mountain" of Venezuela, destined to the blast furnaces of Birmingham, where it is mixed with the Alabama ores for iron and steel making. Another is bauxite, the basic aluminum ore. The Mobile-Tombigbee and Warrior flow into Mobile Bay, tying with the Gulf-Intercoastal waterway system on the arc of the Gulf of Mexico. These are the navigable rivers of Alabama.

Work is underway to create navigable waterways of other Alabama rivers. The Coosa-Alabama rivers, where Alabama Power Company has been authorized to build four new hydroelectric dams, is under study by the U. S. Army Engineers to determine the feasibility of a barge-way from

Rome, Georgia, to Mobile, Alabama, linking the Alabama industrial cities of Gadsden, Anniston, Montgomery and Selma to the Port of Mobile. The Chattahoochee, on the eastern boundary of the State, has a dam near the Gulf of Mexico which created a waterway upstream to Columbia, Alabama. Two new locks and dams on this river will extend navigation to Phenix City, Alabama.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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### ALABAMA . . . PIONEER IN INDUSTRY

Industrial development is an old story in Alabama—a state which has been in the vanguard of the notable growth which has taken place in the South during the past three decades.

Possessed of almost limitless natural resources, combined with highly favorable conditions for manufacturing and distribution, Alabama offers outstanding advantages for industrial growth in the future.

[fol. 1133] Seaboard is proud to serve Alabama and to have a part in the state's rapidly expanding economy.

Let us furnish you detailed data on some of the excellent plant locations available in Alabama

### SEABOARD AIR LINE RAILROAD THROUGH THE HEART OF THE SOUTH

---

THERE'S A PLACE AND A PLAN FOR YOUR PLANT  
IN MONTGOMERY

### INDUSTRIAL PACKAGE OFFER

For full information write INDUSTRIAL DIVISION  
MONTGOMERY CHAMBER OF COMMERCE

Box 79  
Montgomery, Alabama

## AROUND THE CLOCK SERVICE

HE 3-1261

HE 3-1623

COMPLETE FACILITIES  
IN THE HEART OF THE SHIPPING DISTRICT

Builders and Repairers of Tugboats and Barges.  
Repairers and Converters of Merchant Ships and  
Naval Vessels.

MOBILE SHIP REPAIR, INC.  
ALABAMA STATE DOCKS  
Mobile, Alabama

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 PAPER INDUSTRY GROWS AND THRIVES  
IN ALABAMA.

Paper making is big business in Alabama.

Mills in the state now produce paper at the rate of nearly a million tons a year. Upon completion of building and expansion programs under way, Alabama mills will have an annual paper production capacity of something over 1,300,000 tons on a basis of 350 operating days. This compares to 180,000 tons produced in the state in 1930— [fol. 1134] considerably less than a month's output of one mill now operating in Mobile, the largest kraft paper mill in the world.

A reasonable estimate of the replacement cost of Alabama paper making facilities is 340 million dollars, without investment in supporting woodlands. Of that sum, 175 million dollars is the approximate cost of newly completed and planned construction.

Over 8,000 persons are employed directly by Alabama paper mills, and additional thousands received all or part of their income by cutting and hauling, pulpwood. The sure, steady demand for pulpwood has made a new cash crop of the once lovely pine, to the profit of farmers and others who own small and large parcels of Alabama's 23 million acres of forest lands.

There are five paper mills and a market pulp mill in Alabama, and two more paper making plants are being

built. At all existing mills, expansion programs are under way, or were recently completed.

There are three paper mills in Mobile, and in that city also there are a roofing and a paper-board plant which make a pulpy paper in their manufacturing processes.

Alabama's forests now produce an average of about four-tenths of a cord of pulpwood per acre per year. Under a stepped up program of forest management, increasing this yield to seven-tenths of a cord a year is seen as a practical possibility. Each year over two million cords of pulpwood are harvested and sold to mills capable of a daily output of nearly 3,000 tons of pulp and paper. This output will be increased by 600 tons per day within the next year.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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[fol. 1135] ALABAMA'S MIRACLE CROP

The pines, the oaks, the gums and the other soft-woods and hardwoods supply the material for the State's third largest industry. In dollar value the good produced, the forest products industries are exceeded only by the primary metals and the textiles. Trees are Alabama's miracle crop for they replenish themselves when given proper protection and management. The growing of wood and its conversion into marketable products has reached such a high stage of development that the annual increment of growth now exceeds the annual cut. In the last 20 years, two million more acres have been classified as woodland which has been left out of crop production due to erosion, and reduced cotton allotments on farms.

Alabama's timber is second, third, and fourth growth, and forest tree plantations established with nursery-grown seedlings. In spite of clearing lands for agricultural production, 63% or approximately 21 million acres remain in forest land in private ownership.

In 1956 Alabama cut 1,684,874,000 board feet of lumber of which 64% was pine and 36% hardwood. In addition the forest produced: 2,111,244 cords of pulpwood and chemical wood, 1,417,367 cross ties and switch ties, 212,770 mine ties, 1,581,560 mine props, 855,002 poles and piles,

363,546 tons of stumpwood, 40,134 barrels of crude turpentine.

For the past fifteen years, the new growth forest have furnished annually greater quantities of commercial forest products than did the original or virgin growth. This has been made possible by the State's program of forest fire protection, forest management assistance, and reforestation which is carried on in cooperation with forest land-owners. Fires are so well controlled that over 98 percent of this forest land is free from fire. Less than two per cent burns annually.

The Division of Forestry operates three nurseries for the production of forest trees seedlings for reforesting idle lands. During the 1956-1957 planting season, the nurseries produced and shipped 61 million 1-year forest tree seedlings. Production for the 1957-1958 planting season is presently estimated at 100 million. Since demand continues to [fol. 1136] exceed supply, it is planned to grow at least 125 million trees for the 1958-1959 planting season.

The virgin forests have faded into history. They have been replaced by healthy, vigorous and rapidly growing trees of high quality—Alabama's miracle crop.

---

#### WHERE ARE THEY GOING TO SLEEP?

Since we have built and financed over 15,000 homes in the Southeast, we can help managers of new manufacturing plants to develop employee housing.

We will be glad to analyze your requirements to determine the availability and adequacy of housing where you want to locate, and to arrange for new housing of such character, price range and in such quantities and within such time limits as you may specify.

We have located our plant in Alabama; we hope you in Alabama will locate too. When you do, let us take charge of your employee housing needs.

INDUSTRIAL RELOCATION DIVISION  
LUMBER FABRICATORS, INC.

Fort Payne, Alabama

MAKERS OF KINGSBERRY HOMES

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

[fol. 1137]

## ROOM TO GROW IN ALABAMA

Many business executives of today remember their boyhoods . . . when Mom brought their clothes a little big—to provide “room to grow.”

G M & O territory in Alabama provides ample room to grow—all the facilities industry needs for present efficiency and future expansion.

We serve this area well . . . know it well—for Mobile, Alabama, is our home and has been for more than a century.

Inquiries addressed to

T. T. MARTIN, INDUSTRIAL VICE PRESIDENT  
MOBILE, ALABAMA. Or to any GM&O Traffic Office will receive prompt attention.

G M & O  
GULF, MOBILE & OHIO  
RAILROAD

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

[fol. 1138]

NATURAL GAS HELPS INDUSTRIES  
GROWN IN *ALABAMA*

This map shows Southern Natural Gas Company's pipe line system which delivers each day millions of cubic feet of natural gas to Alabama's cities, towns and industries.

(MAP ATTACHED TO ORIGINAL.)

Within this fast growing area are hundreds of progressive communities with outstanding advantages for industries interested in serving the South. Here your company will find abundant natural resources . . . expanding markets . . . skilled and loyal workers . . . plentiful water . . . an equable year around climate and sound and friendly local governments.

Whether or not you ever expect to use a single foot of gas from our pipe lines, our Company will gladly help you find in Alabama the best location for your plant. We cor-

dially invite you to write us for specific, confidential information. Or better still, come South and let us take you on a personally guided tour of this land of growing opportunity.

SOUTHERN NATURAL GAS COMPANY  
Watts Buildings Birmingham 3, Alabama

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[fol. 1139]

ALABAMA IS RICH IN INDUSTRIAL  
POWER FACILITIES

New industries coming to Alabama will find ample supply of industrial power.

Rated generating capacity of all electric power plants in Alabama is 3,856,270 kilowatts. There are 24 electric power plants which in the current fiscal year generated over 27¼ billion kilowatt hours of electricity.

This production came from 14 hydro-electric plants and 10 steam plants. The principal producers are the Alabama Power Company and TVA. In addition there are two cooperative producers, Alabama Electric and Warrior River Electric, which operate five small plants. Total capital investment in electric generating plants in Alabama is approximately \$1 billion.

Electric Production

Current use of electricity is about 12 billion kilowatt hours. Of this, approximately a little more than half, or 6.6 billion kilowatt hours, was for industrial and commercial uses. Rates of course, vary, but the average industrial rate is about .52 of a cent per Kwh.

Proposed current development by Alabama Power Company of additional electric generating plants now includes enlargement of Lay Dam and construction of four new dams on the Coosa River to give an added capacity of 421,700 kilowatts; one new dam on the Warrior River and two new generating plants at present Warrior River government navigation dam to give added capacity of 235,000 kilowatts; two stream plants under construction which will give an added capacity of 390,000 kilowatts; and enlarge-

ment of the TVA Widows Creek stream plant to give an added capacity of 500,000 kilowatts, making a total present and proposed generating capacity of 5,402,970 kilowatts.

TVA operates 1,388 miles of transmission lines and Alabama Power Company 5,670 miles, not including distribution lines. Distribution lines in Alabama are in excess of 50,000 miles. Power plant employees in Alabama total about 5,750 people.

The phenomenal growth of the electric power industry [fol. 1140] in Alabama is shown by the generating capacity of the Alabama Power Company in the last 10 years, which has increased 119.6 per cent.

If your plant or factory needs electricity, Alabama has it.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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#### IRON AND STEEL INDUSTRY RANKS FIRST IN ALABAMA

As of January 1, 1957, Alabama had a total of 21 iron ore blast furnaces with a total annual capacity of 5,400,340 net tons of iron in July, 1957, pig iron production was 99% of capacity. Coke is a primary product used in smelting iron ore and Alabama has 1,161 coke ovens with an annual capacity of 5,810,500 tons of coke. Alabama has 31 open hearth furnaces with a capacity of 5,001,021 net tons of steel.

Alabama steel products include plats, merchant bars, concrete reinforcing bars, heavy structural shapes, piling, rails, splice bars, tie plate bars, wire rods, blooms, billets, drawn and barbed wire fence, pipe and tubing and other products.

There are approximately 100 Alabama plants engaged in manufacture of primary metals, employing 51,000 people, with total output valued at \$801 million—a gain over 1949 of 43%. Output is made up approximately of furnace products 55%, foundry products 18%, smelter products 7%, shapes, etc., 10%.

There are approximately 100 plants engaged in manufacture of fabricated metals, employing 8,000 people, with

total output of \$74 million—an increase over 1949 of 30%. [fol. 1141] These include such items as farm machinery, electrical machinery, transportation equipment, including railway freight cars, instruments and miscellaneous products.

No estimate is available of brown ore reserve in Alabama, but the U. S. Department of the Interior in 1953 estimated Alabama's "tentative red ore reserves" to be 2,160,469,000 tons. Proximity of Port of Mobile makes it possible for Alabama steel industry to import annually approximately 2 million tons of high grade iron ore from Venezuela.

Steel is made at the Gadsden, Alabama, plant of the Republic Steel corporation in eight open hearth furnaces and in two electric furnaces at a total rated annual capacity of 1,197,000 tons. These electric furnaces are the South's largest. Over 5,000 employees turn out pig iron, ingots and billets, slabs, blooms, angles and reinforcing plates, solvent naphtha, naphthalene, sulphate, field fence, barb wire, bale ties, staples, bolts and nuts, sheet and sheet roofing and steel pipe.

(TWO PHOTOGRAPHS ATTACHED TO ORIGINAL.)

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[fol. 1142]

#### ALABAMA HAS PLANNED CITIES

City Planning and Industrial Development are active partners in Alabama. For over fifteen years the State of Alabama through its Planning and Industrial Development Board has maintained a staff of people to provide technical help to Alabama cities and towns. The results of city planning are evidenced in many ways, usually in a vigorous, healthy urban community.

In the City of Gadsden, Alabama, dramatic evidence of city planning is seen in its fine civic center which is drawing to completion, also in the new bridge under construction over the Coosa River which divides the city, as well as the Major Traffic Artery which is being constructed on the new location to remove heavy traffic from the downtown area.

In Dothan the four-lane circumferential thoroughfare which completely circumscribes the city, provides excep-

tional advantages in regional shopping, highway commercial trade, and industrial planned areas.

City Planning has meant a great deal to Huntsville, Alabama. Without its beneficial help the impact of Redstone Arsenal might have been disruptive.

Brewton, Alabama, has been receiving planning assistance from the State Planning and Industrial Development Board for over ten years, a determining factor recently in helping to locate there the paper mill of the Container Corporation. Other cities which are being affected by location of large manufacturing plants include Demopolis and Linden, where large paper mills are being constructed.

The Fort Gaines lock and dam on the Chattahoochee River will provide opportunities in industrial and recreational development along the eastern side of Alabama. The State Planning and Industrial Development Board is working with the cities of Eufaula and Phenix City to prepare waterfront plans to realize the full potential of this waterway.

Florence, Sheffield, and Tuscumbia are profiting from manufacturing plants to supply materials for the armed [fol. 1143] forces, located in this section.

Anniston is a comparative newcomer to city planning and the State Board has been working with them for about one year in the development of a Long Range Land Use plan, to provide excellent industrial sites, as well as commercial and residential areas.

The Inter-State Highway network passes through or near a considerable number of Alabama cities and the State Planning and Industrial Development Board is acutely aware of the tremendous potentials of trade, commerce and industrial growth that this "Mainline" highway facility will provide.

Currently 17 cities in Alabama are engaged in planning and carrying out 23 projects involving the elimination of approximately 45,000 slum dwellings located on over 900 acres of blighted land which will be redeveloped for sound use. Over \$10,000,000 in Federal funds will contribute to the consummation of these projects. Alabama cities are prone to take advantage of all facilities of the Urban Renewal Administration, including College Housing, School

Construction, Advances for Public Works Planning, Urban Planning Assistance, and Urban Renewal itself. As of September 31, 1957, Federal funds involved in such projects totaled \$26,188,881,000.

#### ALABAMA NOW MAKES MAGNESIUM

Long a producer of heavy metals such as iron and steel, Alabama now has become a producer of industry's lightest metal product—magnesium. The Alabama Metallurgical [fol. 1144] Corporation has just completed construction of a \$7 million magnesium plant on a 480-acre site located on the Alabama River, near Selma, Alabama.

Within a proposed one million dollar yearly payroll, the new plant will have a rated annual production capacity of high purity magnesium of 10,000 tons, adding about 15% to U.S. Total magnesium production. The raw material used is Alabama dolomite rock, one of Alabama's greatest natural resources, which when tested was found to be "excellent in all respects" for magnesium production. Other reasons for locating in Alabama, according to Board Chairman E. Howard Perkins of Detroit, were "(1) mild climate which lowers construction costs and permits uniform operation conditions, (2) low cost fuel in the form of natural gas, (3) a large supply of available labor and (4) prospect of the Alabama River being made navigable to that point in the future."

The use of magnesium in industry is increasing rapidly. It is the lightest structural material, weighing only about two-thirds as much as aluminum. It is silvery white in color. Magnesium is used in production of airborne and other portable equipment, aircraft, electronics; also as a reducing agent in metallurgical processes, including reduction of uranium, titanium and zirconium; also as a coating to give cathodic protection for other metals such as iron and steel.

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#### SHIPBUILDING AND REPAIR

Mobile has two shipbuilding and ship repair plants—Mobile Ship Repair Company and Alabama Dry Docks and Shipbuilding Company. At Birmingham and Sheffield is

the fabricating plant of Ingalls Iron Works, one of the largest shipbuilding companies in the country.

The 314-acre Mobile shipyard of Alabama Dry Docks and Shipbuilding Company employs around 4,000 ship mechanics and laborers in its current construction and repair program. Six drydocks have been steadily engaged over the past two years with one of the heaviest work loads the firm has ever experienced. New construction includes "jumboizing" two T-2 tankers, building a series of giant off-shore oil-drilling barges—building standard and specially designed barges, tenders, towboats and all types of floating equipment.

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TWELVE years ago the OLEN COMPANY established its headquarters in Mobile, Alabama. It consisted of two junior department stores with great hopes of growth because of the many resources of material, manpower and markets in this area.

TODAY the OLEN COMPANY consists of 119 junior department stores in eight states in the South. It is one of the largest chains in its area and has been eminently successful in serving the people of its communities. Our obligation is to continue to serve the growing consumer market that has resulted from Alabama's tremendous industrial progress.

ALABAMA is our headquarters and our home—and as it moves forward to greater prominence among the states of our nation, we will continue to contribute in full measure to the expanding horizons.

THE OLEN COMPANY, INC.  
Mobile, Alabama

SERVING THE HEART OF THE SOUTH

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ALABAMA INDUSTRIAL BOARD SEES  
PROMISING OUTLOOK

Alabama's past industrial development has been great, her present industrial development is flourishing, but her

future industrial development prospects stretch even a vivid imagination.

In the first 7 months of 1957, 58 new manufacturing plants and warehouses were built in Alabama and 47 existing plants expanded their operations.

Alabama is the geographical heart of the South, where exist in plentiful supply the basic things which industry needs—the factors which give an industrial operation a new profit commensurate with its activities. Diversified natural resources of the South equal or excell any other [fol. 1146] region in the United States. From Nature's storeroom the South offers 70% of the nation's petroleum, 80% of all natural gas, 61% of navigable waterways, 35% of all potential water power east of the Rocky mountains, 22% of all the coal, 75% of all the graphite, 40% of all the phosphate rock, 100% of all bauxite, and an ample supply of surface and underground water.

In all the South, Alabama ranks first in production of primary metals with an increase 1939-1956 of 435% as compared with an U.S. increase of 357% for the same period. Alabama ranks first in the South in production of durable goods, with a 1936-1956 increase of 517%, compared with the U. S. increase of 527%. Alabama's increase of 527% in all manufacturing in 1939-1956 in production of non-durable goods was 489%.

The most reliable criterion of the future is the past. Alabama's total business volume (GAP—Gross Alabama Profit) increased 439% from 1939 through 1955, it was \$1,934 million in 1939 and increased to \$10,426 million in 1955.

Recognized experts in industrial development forecast for the five-year period of 1957-1961, location in Alabama of 165 new industrial and manufacturing plants, at an investment of over \$801 millions with an annual payroll that will exceed \$152 million per year.

A \$7 million magnesium plant has just been built in central Alabama. It will have a payroll of \$1 million yearly. An Alabama-Mississippi Compact has been organized to promote the Tennessee-Tombigbee Waterway, linking the port of Mobile with the inland ports of the Mid-West as far north as Cincinnati, Pittsburgh, Chicago and Minneapolis. Five new hydroelectric dams with an ultimate ca-

capacity of 421,700 Kw are approved for construction as soon as possible on the Coosa River.

Alabama's industrial future looks brighter then ever before. Come and grow with us.

[fol. 1146a] Reporter's and Clerks' Certificate to foregoing exhibits (omitted in printing).

[fol. 1147]

IN CIRCUIT COURT OF MONTGOMERY COUNTY, ALABAMA

PLAINTIFF'S EXHIBIT No. 273 (Continued)

HERE ARE SOME OF THE NATIONALLY KNOWN  
INDUSTRIES WITH MAJOR OPERATIONS IN  
ALABAMA—GOOD COMPANY FOR ANY  
INDUSTRY, LARGE OR SMALL

American Brake Shoe Company  
American Cast Iron Pipe Company  
Avondale Mills  
Barrett Division, Allied Chemical and Dye Corporation  
Cone Mills Corporation, Dwight Division  
Container Corporation of America  
Courtaulds (Alabama) Inc.  
E. I. DuPont de Nemours and Company  
Gelgy Chemical Corporation  
General Electric Company  
B. F. Goodrich Tire Company  
The Goodyear Tire & Rubber Company  
Hercules Powder Company  
International Paper Company, Southern Kraft Division  
Kimberly-Clark Corporation, operating the Coosa River  
Newsprint Company  
Marathon Southern Corporation  
Minnesota Mining and Manufacturing Company  
Monsonto Chemical Company  
National Cement Company  
National Gypsum Company

Olin Mathieson Chemical Corporation  
 H. K. Porter Company, Inc. Connors Steel Division  
 Refractories Division  
 Pepperell Manufacturing Company  
 Pullman Standard Car Manufacturing Company  
 Republic Steel Corporation  
 Russell Manufacturing Company  
 Scott Paper Company, Hollingsworth and Whitney Division  
 U. S. Pipe and Foundry Company  
 United States Steel Corporation, Tennessee Coal and Iron  
 Division  
 Universal Atlas Cement Company  
 [fol. 1148] Westinghouse Electric Corporation  
 West Point Manufacturing Company

They and many others, in Alabama and nearby states provide a large market for many products—industrial, commercial and consumer. Why are these and other industries located in Alabama? There are a variety of reasons. Among the principal ones are—

A diversity of natural resources; an abundance of fresh water; accessibility to large segments of the national market via railway, highway, waterway and airway; excellent port facilities for export and import; a worker pool unexcelled in adaptability to new skills and processes.

Our new Industries Department gladly will supply specifics which may be helpful to you in reaching a decision to establish a manufacturing, sales or distributing operation in Alabama. You may inquire directly or through your plant location counsel. In either event all communications and discussions will be confidential.

Even though your interest is merely exploratory, we'll be glad to hear from you.

YOU'RE IN GOOD COMPANY  
 WHEN YOUR PLANT'S IN ALABAMA

New Industries Department

ALABAMA POWER COMPANY  
 Birmingham, Alabama

(TWO PHOTOGRAPHS ATTACHED TO ORIGINAL.)

[fol. 1149]

## 41 YEARS SERVING SHIP OWNERS

Ship Builders  
 Drydocking  
 (six drydocks up to 18,500 tons lifting capacity)  
 Ship Repairs  
 Jumboizing  
 Barge Building & Repairs  
 Drilling Rigs

ALABAMA DRY DOCK AND  
 SHIPBUILDING COMPANY  
 PORT OF MOBILE (U. S. A.)  
 Cable Address: P.O. Box 190 HE 2-8821

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OFFERING A HELPING HAND IN  
 BUSINESS SINCE 1889

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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THE FIRST NATIONAL BANK OF FLORENCE

Florence extends a cordial invitation to look over our community. As the leading financial institution in our area, we are prepared to offer every assistance to anyone considering the Florence area as an industrial site.

Our extensive knowledge of local conditions and our complete banking and trust facilities are at your disposal.

THE FIRST NATIONAL BANK OF FLORENCE  
 FLORENCE, ALABAMA  
 ORGANIZED 1889  
 MEMBER FEDERAL DEPOSIT  
 INSURANCE CORPORATION

[fol. 1150]

## ALABAMA TEXTILE INDUSTRY GROWING

Textile manufacturing is Alabama's largest non-durable goods industry. In spite of the boll weevil and the fact that Alabama has changed from an agricultural to an industrial economy, Alabama's cotton production and consumption by

Alabama textile mills has almost doubled in the last 30 years.

Alabama now has 111 textile manufacturing establishments, which employ 48,000 people, with an annual payroll of \$109 million, and ranks fourth in the United States in textile production. The industry's annual income is \$222 million and its annual output is valued at \$496 million. The annual production of Alabama's textile industry is more than double the annual output of the State's food industry, its nearest non-durable goods competitor.

Approximately 32% of Alabama's harvested cropland is used for cotton growing, with a 1956 annual yield of 371 pounds of cotton lint per acre. The total farm production of cotton in 1956 was approximately 750,000 bales, valued at approximately \$123 million.

Alabama grows cotton, spins cotton and exports cotton through the port of Mobile. However, the Alabama textile industry, both fabric and garment, is concerned about foreign competition during recent years from imported textile goods. Textile industry leaders in Alabama have of this time organized to correct this United States foreign trade policy by restricting imports to products American needs. Importing textiles just because America exports cotton, permits unfair competition from foreign countries which have lower standards of living and lower wage levels than the standard of wages in the United States.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

[fol. 1151]

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#### ALABAMA AGRICULTURE HELPED BY INDUSTRIAL EXPANSION

Agriculture is not considered an industrial operation, but agricultural products are the basic raw materials of many Alabama industries. Due to mechanization of Alabama farms and the transition from cotton to livestock, more Alabama workers are available for industrial employment.

There are 175,956 farms in Alabama valued at an average of \$6,208 per farm. Estimated total farm production in

1956 was valued at well over \$545 million. Farmers and their employees exceed 302,000. They operate 65,175 tractors and 83,371 automobiles. Over 155 thousand farms have electricity, more than 28 thousand have telephones, 68 thousand have running water piped into the house.

Livestock as of January 1, 1957 included 1,816,000 cattle, 1 million hogs, 77,000 sheep, 140,000 horses and mules. Cattle production in 1956 was 431,805,000 pounds with cash receipts therefrom estimated at more than \$54 million. Estimated cash receipts for hogs was \$35 million, sheep \$971 thousand, milk over \$33 million.

Commercial broiler production perhaps is the fastest growing phase of Alabama agriculture. There were over 82 million broilers produced in Alabama in 1955, ranking Alabama sixth in broiler production in the United States. Alabama ranked ninth in 1954. The increase in the past 10 years has been 1,264%. Total 1956 production was 254,464,000 pounds, the average price 18.7 cents per pound, giving a gross income of \$47½ million.

Alabama's principal 1956 crops were cotton (750,000 bales), corn (57 million bushels), peanuts (225 million lbs.), hay, soybeans, Irish potatoes, sweet potatoes, pecans.

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

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[fol. 1152]

#### ALABAMA FERTILE RETAIL FIELD

With an increased per capita income, Alabama retail sales have shown a large increase in the past several years. One of the most interesting retail developments has been the establishment of a chain of stores in small Alabama towns by The Olen Company. Within twelve years The Olen Company, has expanded until it now successfully operates 119 self-service stores in Alabama and adjoining states, with headquarters in Mobile. Chiefly located within cities having a population of 5 to 25 thousand, The Olen Company concentrates on general merchandise within price ranges that will attract the largest number of customers.

INDUSTRIAL ADVERTISING "SINCE 1928"

YOU MAKE IT—  
WE'LL HELP YOU SELL IT!  
SILVER & DOUCE COMPANY, INC.  
(Local, Regional and National Advertising and  
Public Relations)  
1316 Brown-Marx Building Tel. Aupine 1-1191  
Birmingham, Alabama

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MONTGOMERY . . . a growing community with many advantages for the location of manufacturing sites and distribution outlets . . . for additional information write the

MEN OF MONTGOMERY  
INDUSTRIAL DIVISION  
of  
montgomery chamber of commerce

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[fol. 1153]

ALABAMA DRAWS INDUSTRY LIKE A MAGNET

Labor, Agriculture, Airways, Climate, Electric Power, Highways, Minerals, Petroleum, Railroads, Timber, Waterways, Water-Domestic, Water-Industrial,

ALABAMA—the "Industrial Area" of the new South—has changed from an agricultural to an industrial economy.

In Alabama, all of the vital plant-location factors are available: Markets, labor force, raw materials, power, industrial water, transportation, navigable waterways, low taxes, climate, community cooperation, ideal "Business Climate."

Today the South leads the Nation in over-all manufacturing expansion. In 1956, 1,060 new manufacturing plants were built in the South—approximately 3 plants per day! Industrial experts predict that the South will build 10,000 new factories by 1965 and will then have 30 per cent of the Nation's manufacturing industry.

## 1957 PER CAPITA INCOME GAIN LEADS NATION

Alabama geographically is the heart of the South, and the amazing economic growth of the South, plus Alabama's own natural resources, has placed Alabama in the front of Southern industrial expansion. In 1957 Alabama lead the Nation with estimated annual income gain over 1956 at 6.6 per cent. From 1939 through 1955, Alabama's annual volume of industrial and commercial enterprise increased over 500%.

Alabama's natural resources include great deposits of iron ore, coal and limestone; abundant water supply, hydroelectric power, natural gas, ideal climate; the best inland waterways system in the U.S., the modern port of Mobile; State docks, modern highways, airways and railroads. Alabama is the heavy industry State of the South with blast furnaces, foundries and steel mills. Alabama is rich in productive farms and livestock ranches, and is the South's foremost timber region, producing lumber and wood pulp.

## ASK FOR DETAIL INFORMATION

Our industrial development experts and technicians will be glad to give you basic information regarding Alabama's [fol. 1154] industrial potentials, community financing, buildings and sites (including many locations now available on navigable Alabama rivers). Inquiries invited and handled in strict confidence.

Write, telegraph or telephone

ALABAMA STATE PLANNING AND  
INDUSTRIAL DEVELOPMENT BOARD

Pleas Looney, Director          James E. Folsom, Governor  
State Capitol, Montgomery, Alabama

(DRAWINGS ATTACHED TO ORIGINAL.)

## [fol. 1155] GROWING WITH ALABAMA

Aerilan production at this Chemstrand Decatur plant has moved steadily forward with Alabama's own industrial growth. As a result of establishing new standards of qual-

ity in man-made fibers, Acrilan, the acrylic fibre by Chemstrand, is being widely and successfully used in an ever-broadening range of products . . . from the softest jersey fabrics for women's fashions to luxurious carpeting of unequalled resilience.

#### A C R I L A N

(ONE PHOTOGRAPH ATTACHED TO ORIGINAL.)

[fol. 1156]

#### LOCATE IN NORTH ALABAMA AND YOU'LL FIND PEOPLE, POWER, TRANSPORTATION AND NATURAL RESOURCES IN THE TENNESSEE RIVER VALLEY

You'll find a wealth of industrial advantages in North Alabama. Personnel, for example. Just recently a plant locating here needed 300 employees to complete the staff. They received 3,800 applications from alert, adaptable people who are proud of owning homes and who like steady jobs. North Alabama is scientific minded, too. This section contains the greatest concentration of private and governmental research facilities in the entire Southeast.

Many choice industrial sites are still available along the Tennessee River. Here you have a minimum 9 foot channel, connecting into the entire Inland Waterways System of the United States. Two main line railroads, the Southern Railway System and the Louisville and Nashville, serve the area. And you have two top airlines: Eastern and Capital.

Power is here to meet whatever needs you have. You will enjoy very favorable rates, with a capacity of over 10 million kw. If you need coal, you can get it delivered here at 21¢ per million btu's.

Taxes in North Alabama are scheduled to favor new industry, and this policy applies to state, county and local assessment structures. Truly, here is a region that offers a rare combination of fine locations considerations for industries concerned with electronics, electrochemicals, cement, grain elevators, feed mills, sub-assemblies, toys, boat building, furniture and metals . . . and many others.

NORTH ALABAMA GIVES YOU ALL  
OF THESE ADVANTAGES

Abundant source of adaptable, industrious personnel.

Tennessee River sites affording connection into entire U. S. Inland Waterways System.

Low Tax structure with special inducements to new industries.

Plentiful electric power at ideal, economical rates.

Highest concentration of research facilities in the Southeast.

[fol. 1157] Smooth running school system with high standards of scholarship.

Coal available, delivered, at 21¢ per million btu's.

Served by five mainline railroads; Southern and L&N; and by two airlines: Eastern and Capital.

Finest machine shop facilities in the Southeast.

Top recreational facilities, water sports, boating, fishing, hunting, year around golf.

Healthful and delightful climate.

For specific answers to your questions and for special studies to fit your individual needs, address: T. D. JOHNSON, DIRECTOR

NORTH ALABAMA ASSOCIATES  
Decatur, Alabama

(ONE DRAWING ATTACHED TO ORIGINAL.)

[fol. 1158]

THESE NATIONALLY KNOWN COMPANIES HAVE  
LOCATED IN NORTH ALABAMA

Alabama Flour—Allied Mills

John Blue—Burlington

Calumet & Hecla—Chemstrand

Decatur Iron & Steel

Diamond Alkali—Flagg-Utica

Ford Motor—Fruehauf

General Aniline—General Shoe

Goodyear—Ingalls Shipbuilding

1742

Julius Kayser  
King Edward Cigars  
M. Lowenstein & Sons  
Lumber Fabricators  
P. R. Mallory  
Mallory-Schwarzkopf  
Martin Stamping  
National Distillers—Norton  
National Pool Equipment  
Olin Mathieson—Quaker Oats  
Ralston—Purina  
Reynolds Metals  
Robbins Floor Products  
Rohm & Haas  
Southern Sash  
Stylon—Thiokol  
Union Carbide & Carbon  
Worthington

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[fol. 1159]

THE NEW YORK TIMES    FEBRUARY 2, 1958  
SECTION 10

Advertisement

A REPORT ON ALABAMA FOR  
INDUSTRIAL EXECUTIVES

(PHOTOGRAPHS ATTACHED TO ORIGINAL.)

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[fol. 1160]

IN CIRCUIT COURT OF MONTGOMERY COUNTY, ALABAMA

PLAINTIFF'S EXHIBIT No. 274

THE NEW YORK TIMES  
TIMES SQUARE NEW YORK 16 N.Y.

Lackawanna 4-1000

September 9, 1957

Mr. Ralph Silver  
Silver & Douce Co., Inc.  
1316-18 Brown-Marx Bldg.  
Birmingham, Alabama

Dear Mr. Silver:

This will serve as a memorandum describing generally the terms and conditions under which we agree to pay your advertising agency Silver & Douce Company, Inc., for assistance in connection with the publication of a special advertising rotogravure section (New York Times Magazine size) for the State of Alabama on Sunday, February 2, 1958.

1. Providing that the sale of acceptable advertising is sufficient to finance a rotogravure section for the State of Alabama and that the section is published as part of The New York Times on Sunday, February 2, 1958 (minimum size 16 pages), The New York Times agrees to pay a fee of \$2,000 to Silver & Douce Company, Inc. Silver & Douce Company, Inc. will furnish The New York Times with all of the necessary reading matter and reading matter layouts, photographs and art work, and will assist generally in the sale of advertising for this section. This sum also includes compensation (travel and living expenses) for a trip to New York for a period of at least three days in order to handle the final editing, make-up adjustments, etc., when the section is ready for release to the printer. Subject to change, this supplement will be made ready during the period of Monday, December 16, through Wednesday, December 18.

2. Silver & Douce Company, Inc. agrees to deliver all material ready for processing on or before Monday, December 9, 1957.

3. Since this section is to be printed in rotogravure, [fol. 1161] there will be no engraving charges. However, it is imperative that we receive original art work and complete pencil layouts for all pages, whether they contain regular advertising, reading matter, or a combination of both. Original manuscript copy of the reading matter received by us not later than November 25 can be set in type and returned to you by December 2, which can be used as a guide when preparing the layouts.

4. All layouts should occupy space areas as shown below:

Full page announcements —	170 lines by 9 3/4 inches
1-column announcements —	170 lines by 13/16 inches
2-column advertisements —	170 lines by 3 13/16 inches
3-column advertisements —	170 lines by 5 3/4 inches
4-column advertisements —	170 lines by 7 3/4 inches
1/2 page vertical —	85 lines by 9 3/4 inches

5. The cost of an all-advertising 16 page section printed in rotogravure is approximately \$44,000. If color is used, \$710 must be added for each color unit and a minimum of 6 color units must be utilized. In order to provide a "cushion" to cover possible unforeseen expenses, such as retouching a photograph, art work, etc., we suggest an estimated total price of \$45,000 for a 16-page black and white section.

6. On the basis of approximately one-third reading matter to two-thirds advertising, this would mean, for a 16 page section (a total of 80 columns), 28 columns devoted to reading matter and 52 columns devoted to display advertising. Since the advertiser pays for the cost of his regular advertising plus a pro-rata for the reading matter, this would mean that the 52 columns of regular advertising would carry the cost of the entire section.

On this basis each column advertisement, including the pro-rate for the reading matter, would cost \$900, or \$4,500 per page.

## Costs for various sized units:

Full page — 850 lines (170 lines by 5 columns)	\$4500
3/5 page — 510 lines (170 lines by 3 columns)	2700
[fol. 1162] Half page — 425 lines (85 lines by 5 columns)	2250
Full column — 170 lines (170 lines by 1 column)	900
Half column — 85 lines (85 lines by 1 column)	450

If a participating advertiser has a contract with The New York Times, he will be allowed his contract rate for his display advertising. Reading matter charged to his will be computed at the open rate.

7. In the event the volume of advertising sold justified a section of 20 pages, the cost per unit of advertising as shown above will remain the same. This assumes the same proportion of reading matter and display advertising as described above.

8. All conditions and special requirements outlined in the enclosed Rate Card No. 64 will apply for all advertising carried in this section.

9. It is agreed that you will keep us regularly advised of developments in connection with the State of Alabama section.

Your signature at the bottom of both the original and duplicate of this letter will serve as an indication of general agreement. Please return both copies at your earliest convenience. The duplicate will then be returned to you, countersigned, for your files.

ACCEPTED:

SILVER & DOUCE COMPANY, INC.

/s/ RALPH SILVER

THE NEW YORK TIMES COMPANY

/s/ JOSEPH B. WAGNER

Joseph B. Wagner

Assistant National Advertising Manager

[fol. 1163]

IN CIRCUIT COURT OF MONTGOMERY COUNTY, ALABAMA

PLAINTIFF'S EXHIBIT No. 275

“The growing movement of peaceful mass demonstrations by Negroes is something new in the South, something understandable. . . . Let Congress heed their rising voices for they will be heard.”

—New York Times editorial  
Saturday, March 19, 1960

### HEED THEIR RISING VOICES

As the whole world knows by now, thousands of Southern Negro students are engaged in widespread non-violent demonstrations in positive affirmation of the right to live in human dignity as guaranteed by the U. S. Constitution and the Bill of Rights. In their efforts to uphold these guarantees, they are being met by an unprecedented wave of terror by those who would deny and negate that document which the whole world looks upon as setting the pattern for modern freedom. . . .

In Orangeburg, South Carolina, when 400 students peacefully sought to buy doughnuts and coffee at lunch counters in the business district, they were forcibly ejected, tear-gassed, soaked to the skin in freezing weather with fire hoses, arrested en masse and herded into an open barbed-wire stockade to stand for hours in the bitter cold.

In Montgomery, Alabama, after students sang “My Country, 'Tis of Thee” on the State Capitol steps, their leaders were expelled from school, and truck loads of police armed with shotguns and tear-gas ringed the Alabama State College Campus. When the entire student body protested to state authorities by refusing to re-register, their dining hall was padlocked in an attempt to starve them into submission.

In Tallahassee, Atlanta, Nashville, Savannah, Greensboro, Memphis, Richmond, Charlotte, and a host of other cities in the South, young American teenagers, in face of the entire weight of official state apparatus and police

power, have boldly stepped forth as protagonists of democracy. Their courage and amazing restraint have inspired [fol. 1164] millions and given a new dignity to the cause of freedom.

Small wonder that the Southern violators of the Constitution fear this new, non-violent brand of freedom fighter—even as they fear the upswelling right-to-vote movement. Small wonder they are determined to destroy the one man who, more than any other, symbolizes the new spirit now sweeping the South—the Rev. Dr. Martin Luther King, Jr., world-famous leader of the Montgomery Bus Boycott. For it is his doctrine of non-violence which has inspired and guided the students in their widening wave of sit-ins; and it is this same Dr. King who founded and is president of the Southern Christian Leadership Conference—the organization which is spearheading the surging right-to-vote movement. Under Dr. King's direction the Leadership Conference conducts Student Workshops and Seminars in the philosophy and technique of non-violent resistance.

Again and again the Southern violators have answered Dr. King's peaceful protests with intimidation and violence. They have bombed his home almost killing his wife and child. They have assaulted his person. They have arrested him seven times—for "speeding," "loitering" and similar "offenses." And now they have charged him with "perjury"—a *felony* under which they could imprison him for *ten years*. Obviously, their real purpose is to remove him physically as the leader to whom the students and millions of others—look for guidance and support, and thereby to intimidate all leaders who may rise in the South. Their strategy is to behead this affirmative movement, and thus to demoralize Negro Americans and weaken their will to struggle. The defense of Martin Luther King, spiritual leader of the student sit-in movement, clearly, therefore, is an integral part of the total struggle for freedom in the South.

Decent minded Americans cannot help but applaud the creative daring of the students and the quiet heroism of Dr. King. But this is one of those moments in the stormy history of Freedom when men and women of good will

must do more than applaud the rising-to-glory of others. The America whose good name hangs in the balance before a watchful world, the America whose heritage of Liberty [fol. 1165] these Southern Upholders of the Constitution are defending, is *our* America as well as theirs. . . .

We must heed their rising voices—yes—but we must add our own.

We must extend ourselves above and beyond moral support and render the material help so urgently needed by those who are taking the risks, facing jail, and even death in a glorious re-affirmation of our Constitution and its Bill of Rights.

We urge you to join hands with our fellow Americans in the South by supporting, with your dollars, this Combined Appeal for all three needs—the defense of Martin Luther King—the support of the embattled students—and the struggle for the right-to-vote.

#### YOUR HELP IS URGENTLY NEEDED . . . NOW!

Stella Adler	Dr. Alan Knight Chalmers
Raymond Pace Alexander	Richard Coe
Harry Van Arsdale	Nat King Cole
Harry Belafonte	Cheryl Crawford
Julie Belafonte	Dorothy Dandridge
Dr. Algenon Black	Ossie Davis
Marc Blitzteim	Sammy Davis, Jr.
William Bracnh	Ruby Dee
Marlon Brando	Dr. Phillip Elliott
Mrs. Ralph Bunche	Dr. Harry Emerson Fosdick
Anthony Franciosa	John Kliens
Lorraine-Hansbury	Eartha Kitt
Rev. Donald Harrington	Rabbi Edward Klein
Nat Hentoff	Hope Lange
James Hicks	John Lewis
Mary Hinkson	Viveca Lindfors
Van Hefin	Carl Murphy
Langston Hughes	Don Murray
Morris Iushewitz	John Murray
Mahalia Jackson	A. J. Muste
Mordecai Johnson	Frederick O'Neal

[fol. 1166]

L. Joseph Overton	Maureen Stapleton
Clarence Pickett	Frank Silvers
Shad Polier	Hope Stevens
Sidney Poitier	George Tabori
A Philip Randolph	Rev. Gardner C. Taylor
John Raitt	Norman Thomas
Elmer Taylor	Kenneth Robinson
Jackie Robison	Charles White
Mrs. Eleanor Roosevelt	Shelley Winters
Bayard Rustin	Max Youngstein
Robert Ryan	

WE IN THE SOUTH WHO ARE STRUGGLING DAILY  
FOR DIGNITY AND FREEDOM WARMLY ENDORSE  
THIS APPEAL

Rev. Ralph D. Abernathy (Montgomery, Ala.)  
 Rev. Fred L. Shuttlesworth (Birmingham, Ala.)  
 Rev. Kelley Miller Smith (Nashville, Tenn.)  
 Rev. W. A. Dennis (Chattanooga, Tenn.)  
 Rev. C. K. Steele (Tallahassee, Fla.)  
 Rev. Matthew D. McCollom (Orangeburg, S. C.)  
 Rev. William Holmes Borders (Atlanta, Ga.)  
 Rev. Douglas Moore (Durham, N. D.)  
 Rev. Wyatt Tee Walker (Petersburg, Va.)  
 Rev. Walter L. Hamilton (Norfolk, Va.)  
 I. S. Levy (Columbia, S. C.)  
 Rev. Martin Luther King, Sr. (Atlanta, Ga.)  
 Rev. Henry C. Bunton (Memphis, Tenn.)  
 Rev. S. S. Seay, Sr. (Montgomery, Ala.)  
 Rev. Samuel W. Williams (Atlanta, Ga.)  
 Rev. A. L. Davis (New Orleans, La.)  
 Mrs. Katie E. Whicham (New Orleans, La.)  
 Rev. W. H. Hall (Hattiesburg, Miss.)  
 Rev. J. E. Lowery (Mobile, Ala.)  
 Rev. T. J. Jemison (Baton Rouge, La.)

1750

[fol. 1167]

COMMITTEE TO DEFEND MARTIN LUTHER KING  
AND THE STRUGGLE FOR FREEDOM  
IN THE SOUTH  
312 West 125 Street, New York 27, N. Y.  
UNiversity 6-1700

*Chairmen:* A Phillip Randolph, Dr. Gardner C. Taylor;  
*Chairmen of Cultural Division:* Harry Belafonte, Sidney  
Poitier; *Treasurer:* Nat King Cole; *Executive Director:*  
Bayard Rustin; *Chairmen of Church Division:* Father  
George B. Ford, Rev. Harry Emerson Fosdick, Rev. Thomas  
Kilgore, Jr., Rabbi Edward E. Klein; *Chairmen of Labor  
Division:* Morris Iushewitz

PLEASE MAIL THIS COUPON TODAY!

Committee to Defend Martin Luther King  
and  
The Struggle for Freedom in the South  
312 West 125 Street, New York 27, N.Y.  
UNiversity 6-1700

I am enclosing my contribution of \$.....  
for the work of the Committee.

Name .....  
(Please Print)

Address .....

City ..... Zone ..... State .....

..... I want to help ..... Please send further information

PLEASE MAKE CHECKS PAYABLE TO:  
COMMITTEE TO DEFEND MARTIN LUTHER KING

DAILY <input type="checkbox"/> DEPOSIT _____						DEPOSIT _____							
SUNDAY <input type="checkbox"/> _____						1960 _____							
CHARGES			CREDITS			BALANCE	CHARGES			CREDITS			BALANCE
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	DAILY		SUNDAY	TOTAL	ALLOWANCES	CASH			
	160	3320	4	7050	7290		140	3780	39	3780			
									71	3780			
					7580								
	140	3780	1	7290	7580		175	4725	1/2	3780		3780	
			2	270									
					3780								
	140	3780					70	1890				4725	
							35	945	1/2	4725		6615	
												2835	
					7580								

**Ala. Tuskegee Institute Institute Newsstand P O Box 97**

[fol. 1168]

PLAINTIFF'S EXHIBIT No. 276

1168

F103B

# The New York Times

TRANSFER VOUCHER MEMORANDUM

Date 4/6/ 19 60

Dr. Advertising Ledger (Unapplied)

Cr. Circulation Col. Ledger, 3

Payment received From:

Tuskegee Institute  
Tuskegee Institute, Alabama

Received 3/29/60

37.80

Issued by Joseph . Brennan Approved \_\_\_\_\_ Audited \_\_\_\_\_

Received by \_\_\_\_\_ Approved \_\_\_\_\_ Audited \_\_\_\_\_

### Tuskegee Institute

OFFICE OF THE BUSINESS MANAGER  
TUSKEGEE INSTITUTE  
ALABAMA

YOUR NUMBER	OUR NUMBER	DATE PAID	GROSS AMOUNT	DISCOUNT	NET AMOUNT
22260	20343	3 14	3780		3780
VENDOR NO		3 14 0	3780	AMOUNT OF CHECK	

CHECK NO. 41  
**TRANSFER TUSKEGEE INSTITUTE**  
TUSKEGEE INSTITUTE, ALABAMA

DETACH THIS STUB BEFORE CASHING CHECK

1752  
[Vol. 1169]

DATE		DAILY <input type="checkbox"/> SUNDAY <input type="checkbox"/>		DEPOSIT		1960		DEPOSIT			
				200.00							
CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
					181.96						
JANUARY											
2/1		1.50									
	1/00	2.50									
FEBRUARY											
					400.00						400.00
2/00		1.00									
MARCH											
2/6		1.75									
APRIL											
MAY											
JUNE											

Ala. Mobile State & Franklin St. Carter's News Agency

Counted by \_\_\_\_\_ THE NEW YORK TIMES COMPANY Credit Memorandum FILE

MO.	SAT'DAY	DAILY	SUNDAY	CHARGE	W.E.	DRAW	RETURNED	ALLOW
1	1/3							
2		1						
3		2						
4		3						
5								
6								
7	1							
8	1/2		3					
9								
10		1						
11		1						
12								
13								
14								
15	1/7		7					
16								
17		2						
18		2						
19								
20		1						
21								
22	1/17		16					
23		1						
24		2						
25		2						
26								
27								
28								
29	1/27		1					
30								
31								

[Fol. 1170]

PLAINTIFF'S EXHIBIT NO. 277

1753

Counted by \_\_\_\_\_  
Date \_\_\_\_\_

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

MO.	SAT'DAY	DAILY	SUNDAY
1		2	
2		2	
3	1	2	
4	DA 32		52
5			
6			
7		3	
8		2	
9		6	
10			
11	11-DA		21
12		1	
13		3	
14			
15		2	
16			
17		2	
18	11-17-DA		13
19		1	
20		3	
21		7	
22			
23		1	
24			
25	11-23-11-27-DA		23
26			
27			
28		1	
29		2	
30		2	
31			

CHARGE		
City	City Agents	Country
Daily Income		13
Sunday Income		17
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 11/16 No. 2 '70

Your Return Claim Dated 10/2/59

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name 11/16

Address \_\_\_\_\_

Town \_\_\_\_\_

W.E.	DRAW	RETURNED	ALLOW
10/6		4	4
10/10		12	12
10/17		11	11
10/24		15	15
10/31		12	12
11/7		52	52
11/14		21	21
11/21		15	15
11/28		10	10
12/5		23	23

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit		S. Inc. & Co.	
Saturday	0	c	\$
10 Saturday	0	6 <sup>10</sup>	c
41 Dailies	0	6 <sup>10</sup>	c
Dailies	0		c
Dailies	0		c
52 Sundays	0	51 <sup>10</sup>	c
36 Sundays	0	21 <sup>10</sup>	c
10	0	21 <sup>10</sup>	c
1 City	2 Suburban	3 Country	Total \$ 246 <sup>10</sup>

Returned	10	45	98
Total Ret'd.	10		
Allowed	10	45	98
Rejected	1		12

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by ink.

1959

1754  
[fol. 1171]

Country by \_\_\_\_\_

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

Date 1/10

1954  
3-31-1954

MO.	SAT'DAY	DAILY	SUNDAY
1		1	
2		1	
3		1	
4			
5			
6	1		2
7		1	
8		1	
9			
10			
11			
12			
13	1		2
14		1	
15		6	
16		8	
17		8	
18		8	
19	2		
20	2		26
21		3	
22		3	
23		3	
24		3	
25		3	
26		3	
27	1		74
28		7	
29		7	
30		7	
31		7	
Returned	5	104	104
Total Ret'd.			
Allowed	3	51	104
Rejected	-	-	-

CHARGE		
City	City Agents	Country
Daily Income	364	
Sunday Income	36	
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 1/10 No. 2 '54

Your Return Claim Dated 1/20/60

Credit to \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From  
Name CARTERS NEWS AG

Address \_\_\_\_\_

Town MOBILE, ALA.

V.E.	DRAW	RETURNED	ALLOW
1		1	
2		2	
3		3	
4		4	
5		5	
6		6	
7		7	
8		8	
9		9	
10		10	
11		11	
12		12	
13		13	
14		14	
15		15	
16		16	
17		17	
18		18	
19		19	
20		20	
21		21	
22		22	
23		23	
24		24	
25		25	
26		26	
27		27	
28		28	
29		29	
30		30	
31		31	

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit 2 Du.

	1	2	3	Total
	City	Suburban	Country	
Saturday	0	0	0	0
Sunday	3	0	0	3
Dailies	51	0	0	51
Sundays	4	0	0	4
Sundays	104	0	0	104
Total	61	0	0	61

Per \_\_\_\_\_ Circulator Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by \_\_\_\_\_

[Fol. 1172]

1172

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

4/2/60

JAN

NO.		SAT'DAY	DAILY	SUNDAY	CHARGE				
1			7		City	City Agents	Country	Date	No.
2		2	2		Daily Income			Your Return Claim Dated	
3	MAC			7	Sunday Income	283		Credit to	
4					Subscription Inc.	1524		Name	
5								Address	
6								Town	
7					Book Review Inc.			Returns Received From	
8								Name	CARLIS NEWS INC
9					Daily			Address	
10	DR-3			3	Sunday			Town	MOBILE, ALABAMA
11					Int'l Reserve				
12							V.E.		ALLOW
13							DRAW		RETURNED
14									
15									
16									
17	DR-24			24					
18									
19									
20									
21			8						
22									
23									
24	DR-DR			3					
25									
26	(DR)			3					
27	(DR)			7					
28									
29									
30									
31	DR-26			26					
	Returned	4	41	70					
	Total Ret'd.								
	Allowed	4	41	70					
	Rejected								

Receipts for Allowings			
26	Saturday	0	c 8
41	Saturday	0	6 <sup>10</sup> c
41	Dailies	0	6 <sup>10</sup> c
	Dailies	0	c
	Dailies	0	c
20	Sundays	0	1 <sup>10</sup> c
32	Sundays	0	1 <sup>10</sup> c
		0	c
1	City	2	Suburban
3	Country	Total \$ 1195	

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by A.K.

1756  
[FOL 1173]

Counted

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

377/60

MURKIN

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE			Date	
1				City	City Agents	Country	1/16	5 437
2				Daily Income			Year Return Claim Dated 1/16/60	
3				Sunday Income			Credit to	
4				Subscription Inc.			Name	
5							Address	
6				Book Review Inc.			Town	
7				Daily			Returns Received From	
8				Sunday			Name CARTER, NORA M	
9				Int'l Reserve			Address	
10							Town MOBILE, ALA.	
11				W.E.	DRAW	RETURNED	ALLOW	
12				1/16 2/5		2	2	
13				1/16 3/10		7	7	
14				1/16 3/11		3	3	
15				1/16 3/26		15	15	
16				1/16 4/2		2	2	
17				1/16 3/6		1	1	
18				1/16 1/1		7	7	
19				1/16 1/1		4	4	
20								
21								
22								
23								
24								
25								
26								
27				CREDIT			Reason for Allowing Credit	
28				City Dealers' Ledger No.			Saturday	0
29				Country Dealers' Ledger No. 3			Saturday	0 6 10 c
30				Foreign Ledger			Dailies	0 6 10 c 159
31				Canada Ledger			Dailies	0 c
				City Agents' Ledger			Dailies	0 c
				School Ledger			Sundays	0 5 10 c 159
				Book Review Ledger			Sundays	0 c
				Ledger			Sundays	0 c
							City	1
							Suburban	2
							Country	3
							Total	6 33
				Returned				
				Total Ret'd.				
				Allowed				
				Rejected				
				Per	Circulator	Examined	Approved	Written by

[FOL 1174]

1757

1174

Counted by [Signature]  
 Date 5/17/60

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

NO.	SAT'DAY	DAILY	SUNDAY
1		/	
2		/	
3		/	
4		/	
5		/	
6			
7			2
8			
9			
10		5	
11		4	
12			
13			
14			3
15			
16		1	
17			
18		2	
19			
20			
21			1
22			
23			
24		3	
25			
26		3	
27		1	
28			10
29			
30			
31			
Returned		1	23
Total Ret'd.			16
Allowed	1	23	16
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		146
Sunday Income		244
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 5/17/60 No. 5 438  
 Your Return Claim Dated 4/24/60  
 Credit to  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name CARTERS NEWS AC  
 Address \_\_\_\_\_  
 Town MOBILE, ALA.

W.E.	DRAW	RETURNED	ALLOW
		5	5
		1	1
		2	2
		7	7
		2	2
		1	1
		10	10

CREDIT			
City Dealers' Ledger No.			
Country Dealers' Ledger No.			
Foreign Ledger			
Canada Ledger			
City Agents' Ledger			
..... School Ledger			
Book Review Ledger			
..... Ledger			

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	0	6 <sup>00</sup>	c
Dailies	0	6 <sup>00</sup>	c 146
Dailies	0		c
Dailies	0		c
Sundays	0	51 <sup>00</sup>	c
Sundays	0	51 <sup>00</sup>	c 244
	0		c
1 City	2 Suburban	3 Country	Total \$ 500

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by ink.

1758  
[fol. 1175]

Date *6/2/60* *April*

NO.	SAT'DAY	DAILY	SUNDAY
1		3	
2	1		
3			2
4		2	
5			
6		3	
7			
8		3	
9			
10			34
11		1	
12		1	
13			
14		3	
15			
16	1		4
17			
18			
19		1	
20			
21		4	
22			
23	1		
24			
25		3	
26			
27		1	
28		3	
29			
30			
31			
Returned	<b>3 90 40</b>		
Total Ret'd.			
Allowed	2	30	10
Rejected	—	—	—

CHARGE		
City	City Agents	Country
Daily Income		245
Sunday Income		160
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date *6/1/60* **8 320**

No. *1-9/60*

Your Return Claim Dated

Credit to

Name

Address

Town

Returns Received From

Name **COTLER'S ALUMS ASSN**

Address

Town **MOBILE, ALABAMA**

W.E.	DRAW	RETURNED	ALLOW
<i>4/12</i>		<i>4</i>	<i>4</i>
<i>4/14</i>		<i>5</i>	<i>5</i>
<i>4/16</i>		<i>6</i>	<i>6</i>
<i>4/18</i>		<i>6</i>	<i>6</i>
<i>4/20</i>		<i>10</i>	<i>10</i>
<i>4/22</i>		<i>2</i>	<i>2</i>
<i>4/24</i>		<i>34</i>	<i>30 Div.</i>
<i>4/10</i>		<i>4</i>	<i>4</i>
<i>4/17</i>			

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	<i>3</i>
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			<i>S.D.</i>
Saturday	0	c	
<i>2</i> Saturday	<i>6.15</i>	c	
<i>30</i> Dailies	<i>6.00</i>	c	<i>2.15</i>
Dailies	0	c	
Dailies	0	c	
<i>34</i> Sundays	<i>2.10</i>	c	
<i>6</i> Sundays	<i>2.10</i>	c	<i>7.60</i>
City	1	Suburban	2
Country	3	Total	<i>10.75</i>

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by *L.M.K.*

[fol. 1176]

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

NO.	SAT'DAY	DAILY	SUNDAY
1			3
2		3	
3		3	
4		3	
5			
6			
7			
8			2
9			
10			
11			
12			
13			
14			
15			48
16			
17			
18			
19		3	
20			
21	4		
22			6
23			
24		6	
25		7	
26			
27			
28	1		
29			3
30			
31			
Returned	3	25	64
Total Ret'd.			
Allowed	5	21	64
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		143
Sunday Income		1276
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 6/21/60 No. 6 1733

Your Return Claim Dated 6/21/60

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name CATER'S NEWS INC

Address \_\_\_\_\_

Town MOBILE, ALA

W.E.	DRAW	RETURNED	ALLOW
		6	6
		9	9
		10	10
		5	5
		3	3
		2	2
		45	45
		6	6
		5	5

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	5	6	c
Dailies	25	6	c
Dailies	0	c	
Dailies	0	c	
Sundays	16	21	c
Sundays	41	212	c
	0	c	
1 City	2 Suburban	3 Country	Total \$ 1571

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by DKR

1760  
[fol. 1177]

613

RATE		DAILY <input type="checkbox"/> DEPOSIT		1900		DEPOSIT		6.00			
CHARGES			CREDITS			CHARGES			CREDITS		
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	BALANCE	DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	BALANCE
JANUARY			APRIL			MAY			JUNE		
	137	3430		2490	2820		136	3600		350	
					3443						360
	110	2700		3443	5143		170	4590	13	3645	
FEBRUARY			MAY			JUNE			JUNE		
					5152		62	1674			6245
	130	3810		3132	8282		31	4371	22	4590	837
					8290					10	847
MARCH			JUNE			JUNE			JUNE		
					8370						

Ala. Selma Stahbehl's News Agency

Counted by *SC* THE NEW YORK TIMES COMPANY Credit Memorandum F185

Date *4/10/60* No. *1050*

Your Return Claim Dated *4/10/60*

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name *Stahbehl's News Agency*

Address *Selma Ala*

Town *Selma Ala*

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE
1				
2				City City Agents Country
3				Daily Income
4				Sunday Income <i>27</i>
5				Subscription Inc.
6				
7				
8				Book Review Inc.
9				
10				Daily
11				Sunday
12				Int'l Reserve
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				
30				
31				

W.E.	DRAW	RETURNED	ALLOW

CREDIT		Reason for Allowing Credit	
City Dealers' Ledger No.		Saturday	0 c s
Country Dealers' Ledger No. <i>✓</i>		Saturday	0 c
Foreign Ledger		Dailies	0 c
Canada Ledger		Dailies	0 c
City Agents' Ledger		Dailies	0 c
School Ledger		Sundays	1 <i>270</i> c <i>27</i>
Book Review Ledger		Sundays	0 c
..... Ledger		Sundays	0 c
		City	Suburban
		Country	Total

Approved \_\_\_\_\_

[Fol. 1178]

PLAINTIFF'S EXHIBIT No. 278

1761

LoneDissent.org

Counted by J.C.

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

Date 3/30/60

NO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			2
5			
6			
7			
8		1	
9			
10		1	3
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			

CHARGE		
City	City Agents	Country
Daily Income		10%
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 3/30/60 No. 3 1514

Your Return Claim Dated 3/20/60

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name Jefferson Norris

Address \_\_\_\_\_

Town Birmingham Alabama

W.E.	DRAW	RETURNED	ALLOW
		2	2
		14	14

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	0	c	
Dailies	16	6 <sup>10</sup>	10%
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
Sundays	0	c	
1 City	2 Suburban	3 Country	Total \$ <u>10%</u>

Returned	16	
Total Ret'd.		
Allowed	16	
Rejected		

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by J.A.K.

Plaintiff's Exhibit 279

1762  
[fol. 1179]

1179

THE NEW YORK TIMES COMPANY Credit Memorandum

	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			2
23			
24			
25			
26	4		
27			
28		5	
29		2	
30			
31			
Returned	4	9	-
Total Ret'd.			
Allowed	4	1	-
Rejected	-	-	-

CHARGE

City \_\_\_\_\_ Agents \_\_\_\_\_ Country \_\_\_\_\_

Daily Invoice \_\_\_\_\_

Sunday Invoice \_\_\_\_\_

Subscription Invoice \_\_\_\_\_

Book Review \_\_\_\_\_

Daily \_\_\_\_\_

Sunday \_\_\_\_\_

Int'l Reserve \_\_\_\_\_

Date 4/7-9/60

Your Return Order Ref # \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Telephone \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Telephone \_\_\_\_\_

W.E.	DRAY	RETURNED	ALLOW

CREDIT

City Dealers' Ledger No. \_\_\_\_\_

Country Dealers' Ledger No. \_\_\_\_\_

Foreign Ledger \_\_\_\_\_

Canada Ledger \_\_\_\_\_

City Agents' Ledger \_\_\_\_\_

..... School Ledger \_\_\_\_\_

Book Review Ledger \_\_\_\_\_

..... Ledger \_\_\_\_\_

Reason for Allowing Credit

	1	2	3	Total
Saturday	0	0	0	0
Saturday	4	0	0	4
Dailies	9	0	0	9
Dailies	0	0	0	0
Dailies	0	0	0	0
Sundays	0	0	0	0
Sundays	0	0	0	0
Sundays	0	0	0	0
1 City				
2 Suburban				
3 Country				
Total	4	0	0	4

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by \_\_\_\_\_

[fol. 1180]

Counted by S.C.

THE NEW YORK TIMES COMPANY Credit Memorandum

7126

Date 2/11/60 **FEB**

NO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			1
19			
20			
21			
22			2
23			3
24			3
25			1
26			
27			
28			
29			
30			
31			
Returned	-	19	-
Total Ret'd.			
Allowed	-	19	-
Rejected	-	-	-

CHARGE		
City	City Agents	Country
Daily Income		124
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l. Reserve		

Date 2/11/60

Your Return Claim Dated 2/11/60

Credit to \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name JEFFERSON-NEWS CO

Address \_\_\_\_\_

Town BIRMINGHAM - ALABAMA

W.E.	DRAW	RETURNED	ALLOW
		19	19

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
	1	2	3
	City	Suburban	Country
Saturday	0	0	0
Saturday	0	0	0
Dailies	19	0	0
Dailies	0	0	0
Dailies	0	0	0
Dailies	0	0	0
Sundays	0	0	0
Sundays	0	0	0
Sundays	0	0	0
Sundays	0	0	0
Total \$			124

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by EMK.

1764 [fol. 1181]

Counted by *[Signature]*

THE NEW YORK TIMES COMPANY Credit Memorandum

7188

Date *5/2/65*

MO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			

CHARGE		
City	City Agents	Country
Daily Income		26
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date *5/2/65* 5 65

Year Return Claim Dated *4/1/65*

Credit to \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name *J. I. PEARSON CO.*

Address \_\_\_\_\_

Town *BIRMINGHAM, ALA.*

V.E.	DRAW	RETURNED	ALLOW
	<i>10/c 4/9</i>	<i>4</i>	<i>4</i>

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No. <i>3</i>	
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	
Saturday	0	c	
Dailies	0	<i>6<sup>00</sup></i>	<i>26</i>
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
Sundays	0	c	
1 City	2 Suburban	3 Country	Total \$ <i>26</i>

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by *[Signature]*

[Vol. 1182]

1182

1765

Counted by YA  
 Date 1/1/60

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

MO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21	1		
22			7
23			
24			
25			
26		1	
27		1	
28			
29			
30			
31			
Returned	1	3	4
Total Ret'd.			
Allowed	1	2	1
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		26
Sunday Income		194
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 6/2/60 No. 6 1416  
 Your Return Claim Dated 6/1/60  
 Credit to  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_

W.E.	DRAW	RETURNED	ALLOW
		1	1
		1	1
		1	1

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	2
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
1	Saturday	0	c \$
1	Saturday	0	c
3	Dailies	0	c 26
	Dailies	0	c
	Dailies	0	c
1	Sundays	0	c 194
	Sundays	0	c
	Sundays	0	c
1	City	2	Suburban
3	Country		Total \$ 220

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_

1766  
[fol. 1183]





Counted by 12  
 Date 1/21/60

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

MO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23	3		
24			
25			
26			
27			
28			
29			
30			
31			
Returned			
Total Ret'd.			
Allowed			
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 1/21/60 No. 5 1214  
 Your Return Claim Dated 1/16/60  
 Credit to  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name Jefferson Newman  
 Address \_\_\_\_\_  
 Town Birmingham Alabama

W.E.	DRAW	RETURNED	ALLOW
		5	5

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No. <u>2</u>	
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c \$	
<u>5</u> Saturday	0 <u>6<sup>14</sup></u>	c	<u>33</u>
Dailies	0	c	
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
	0	c	
1 City	2 Suburban	3 Country	Total \$ <u>33</u>

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by AK.

[Fol. 1186]

1186

Counted by V.P.B.  
Date 2/7

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

MO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
Returned		7	-
Total Ret'd.		7	-
Allowed	-	7	-
Rejected	-	-	-

CHARGE		
City	City Agents	Country
Daily Income		46
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 2/16 No. **3 499**

Your Return Claim Dated 1/16

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name Jefferson News

Address \_\_\_\_\_

Town \_\_\_\_\_

W.E.	DRAW	RETURNED	ALLOW
		7	7

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	7
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	0	c	
7 Dailies	0	c	46
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
	0	c	
1 City	2 Suburban	3 Country	Total \$ 46

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by 11k

1770 [fol. 1187]

Counted by Y/A  
 Date 3/7

THE NEW YORK TIMES COMPANY Credit Memorandum

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE
1				City City Agents Country
2		1		Daily Income 1.00
3				Sunday Income
4				Subscription Inc.
5				Book Review Inc.
6	10			Daily
7				Sunday
8				Int'l Reserve
9				
10		1		
11		3		
12		5		
13				
14				

Date 3/16 No. 3 498  
 Your Return Claim Dated 3/4/60  
 Credit to  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name Jefferson Press Co  
 Address \_\_\_\_\_  
 Town Birmingham Ala

W.E.	DRAW	RETURNED	ALLOW
<u>1/16</u>		<u>11</u>	<u>11</u>
<u>2/10</u>		<u>9</u>	<u>9</u>

15			
16			
17			
18			
19			
20			
21			
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25			
26			
27			
28			
29			
30			
31			

**CREDIT**

City Dealers' Ledger No. \_\_\_\_\_  
 Country Dealers' Ledger No. 3  
 Foreign Ledger \_\_\_\_\_  
 Canada Ledger \_\_\_\_\_  
 City Agents' Ledger \_\_\_\_\_  
 ..... School Ledger \_\_\_\_\_  
 Book Review Ledger \_\_\_\_\_  
 ..... Ledger \_\_\_\_\_

Reason for Allowing Credit

Saturday	0	c \$	
<u>10</u> Saturday	0	<u>15</u>	c
<u>10</u> Dailies	0	<u>6.50</u>	c <u>1.00</u>
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
	0	c	
1 City	2 Suburban	3 Country	Total \$ <u>1.20</u>

Returned	<u>10</u>	<u>10</u>	—
Total Ret'd.			
Allowed	<u>10</u>	<u>10</u>	—
Rejected	—	—	—

Per \_\_\_\_\_ Circulator Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by Link

[fol. 1188]

1188

1771

Counted by 1/3

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

Date \_\_\_\_\_

MO.	SAT'DAY	DAILY	SUNDAY	CHARGE
1				
2				City City Agents Country
3				Daily Income 25
4				Sunday Income
5				Subscription Inc.
6				
7				
8				Book Review Inc.
9				
10				Daily
11				Sunday
12				Int'l Reserve
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				
30				
31				

W.E.	DRAW	RETURNED	ALLOW
------	------	----------	-------

CREDIT		Reason for Allowing Credit	
City Dealers' Ledger No.		Saturday	0 c \$
Country Dealers' Ledger No.		Saturday	0 c
Foreign Ledger		Dailies	0 6.12 c
Canada Ledger		Dailies	0 c
City Agents' Ledger		Dailies	0 c
..... School Ledger		Sundays	0 c
Book Review Ledger		Sundays	0 c
..... Ledger			0 c

Returned			
Total Ret'd.			
Allowed	-	/	-
Rejected	-	-	-

Per _____	Circulator _____	Examined _____	Approved _____	Written by <u>AK</u>
-----------	------------------	----------------	----------------	----------------------

1772 [Vol. 1189]

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

Controlled by \_\_\_\_\_

Date 2/1/69

MO.	SAT'DAY	DAILY	SUNDAY
1		7	
2			
3		1	
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
Returned	1	1	-
Total Ret'd.			
Allowed	1	11	-
Rejected	-	-	-

CHARGE		
City	City Agents	Country
Daily Income		25
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 2/1/69 No. 3 25

Your Return Claim Dated 2/1/69

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name Jefferson

Address \_\_\_\_\_

Town Birmingham Alabama

W.E.	DRAW	RETURNED	ALLOW
		4	4
		5	8

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c \$	
1 Saturday	0	6 <sup>10</sup>	c
11 Dailies	0	6 <sup>10</sup>	c 25
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
	0	c	
1 City	2 Suburban	3 Country	Total \$ 75

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by \_\_\_\_\_

[fol. 1190]

1190

1773

THE NEW YORK TIMES COMPANY Credit Memorandum

135

	SAT'DAY	DAILY	SUNDAY	CHARGE			Date <u>2/2/60</u> No. <u>2</u>	
1		<u>7</u>		City	City Agents	Country	Your Return Claim Dated <u>1/10/60</u>	
2				Daily Income		<u>46</u>	Credit to	
3				Sunday Income			Name _____	
4				Subscription Inc.			Address _____	
5							Town _____	
6				Book Review Inc.			Returns Received From	
7				Daily			Name _____	
8				Sunday			Address _____	
9				Int'l Reserve			Town _____	
10								
11								
12								
13								
14								
15				W.E.	DRAW	RETURNED	ALLOW	
16								
17				<u>10/2/60</u>		<u>7</u>	<u>7</u>	
18								
19								
20								
21								
22								
23								
24								
25								
26								
27				CREDIT			Reason for Allowing Credit	
28				City Dealers' Ledger No.			Saturday	0 c \$
29				Country Dealers' Ledger No. <u>3</u>			Saturday	0 c
30				Foreign Ledger			<u>7</u> Dailies	0 <u>60</u> c <u>46</u>
31				Canada Ledger			Dailies	0 c
				City Agents' Ledger			Dailies	0 c
				..... School Ledger			Sundays	0 c
				Book Review Ledger			Sundays	0 c
				..... Ledger				0 c
							1 City	2 Suburban
							3 Country	Total \$ <u>46</u>
Returned	-	<u>7</u>	-	Per _____	Circulator	Examined _____	Approved _____	Written by <u>D.K.</u>
Total Ret'd.								
Allowed	-	<u>7</u>	-					
Rejected	-		-					

1774  
[FOL. 1191]

1191

THE NEW YORK TIMES COMPANY Credit Memorandum 99-3-2-2

F125

	SAT'DAY	DAILY	SUNDAY
1		6	
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26	9		
27			
28			
29			
30			
31			

CHARGE		
City	City Agents	Country
Daily Income		98
Sunday Income		
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 2/1/60 No. 2 139

Your Return Claim Dated 1/14/60

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name J. H. ...

Address \_\_\_\_\_

Town Birmingham, Ala.

W.E.	GRAN	RETURNED	ALLOW
<u>1 1/2</u>	<u>14/26</u>	<u>9</u>	<u>9</u>
<u>1 1/2</u>	<u>42</u>	<u>6</u>	<u>6</u>

CREDIT			
City Dealers' Ledger No.			
Country Dealers' Ledger No.			
Foreign Ledger			
Canada Ledger			
City Agents' Ledger			
..... School Ledger			
Book Review Ledger			
..... Ledger			

Reason for Allowing Credit			
Saturday	0	c	\$
9 Saturday	100	0	6.00 c
6 Dailies	0	6.00	c 48
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
0	0	c	
1 City	2 Suburban	3 Country	Total \$ <u>98</u>

Returned	9	6	
Total Net'd.			
Allowed	9	6	
Rejected			

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by ...

[Fol. 1192]

Counted by 1/27/63  
 Rec'd 1/27/63

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			

CHARGE		
City	City Agents	Country
Daily Income		71
Sunday Income		
Subscription inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 1/26/63 No. 1 801

Your Return Claim Dated 1/26/63

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Return Received From  
 Name JEFFERSON NA

Address \_\_\_\_\_

Town Birmingham, AL

W.E.	DRAW	RETURNED	ALLOW
<u>1/26/63</u>		<u>14</u>	<u>14</u>

3

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	<u>3</u>
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	3	c	
Dailies	0	c	<u>91</u>
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
	0	c	
1 City	2 Suburban	3 Country	Total \$ <u>91</u>

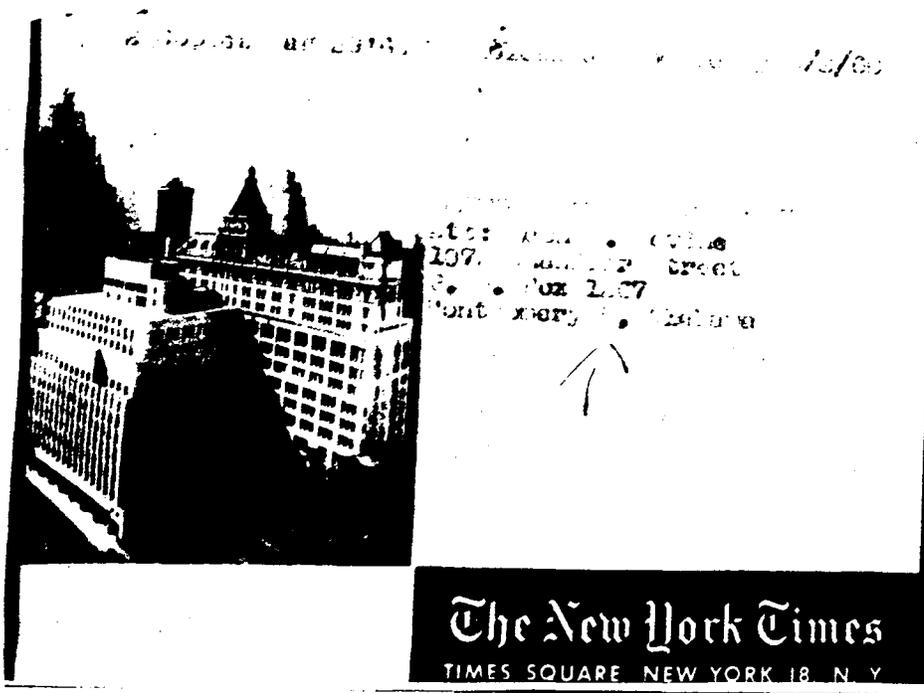
Returned	<u>14</u>
Total Ret'd.	
Allowed	<u>14</u>
Rejected	

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by 1 MK

1776  
[Fol. 1193]



DAILY <input type="checkbox"/> DEPOSIT		1960		DEPOSIT							
RATE		SUNDAY <input type="checkbox"/>		350.00							
CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
42		2732		19234	19234	410		2665		19544	
	990	21215					804	17246			
			297 } 293								
			367 } 293								
			411 } 293								
			23729		23729						19951
			157 } 222								
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			157 } 222								



**The New York Times**  
 TIMES SQUARE NEW YORK 18 N. Y.

AM 11 00

CIRCULATION ACCOUNTING DEPARTMENT

**The New York Times**

NO. 5-57

EXTRA CHARGE

DATE May 12, 1960

NAME Montgomery News Co.  
1075 Chandler St.  
 ADDRESS P.O. Box 1267 ATT: Leon S. Levine  
Montgomery, 5, Alabama

		2 copies issue 3/29/60 @ \$.06 $\frac{1}{2}$ ea.		\$.13
LEDGER		Co. #3		

[fol. 1196]

PLAINTIFF'S EXHIBIT No. 280

1779

APPROVED \_\_\_\_\_



# Montgomery News Company

Montgomery 5, Alabama

April 6, 1960

AIR MAIL

New York Times  
Times Square  
New York N. Y.

Attention: Circulation Department

Dear Sirs:

Will you please enter our Special Order for six (6) copies Daily Times, dated March 29, immediate delivery, charging same to our account at regular wholesale agent rate.

Thank you.

Sincerely yours

MONTGOMERY NEWS COMPANY

Leon S. Levine

*6 copies Mar 29 '60*

*D  
Wholesale  
Charge  
L.S.L.*

lsl;l

*6c*

*6 @ 6c = .39¢*

1780  
[fol. 1197]



# Montgomery News Company

1075 CHANDLER STREET      TELEPHONE AMherst 2-3156      P. O. BOX 1267

Montgomery 5, Alabama

April 29, 1960

New York Times  
Times Square  
New York, N. Y.

Attention: Circulation Department

Gentlemen:

Will you please enter our Special Order for two (2) copies  
Daily Times, March 29 issue, charging same to our account at  
regular wholesale agent's rate.

Thank you.

Sincerely yours

MONTGOMERY NEWS COMPANY

Leon S. Levine

LSL:1

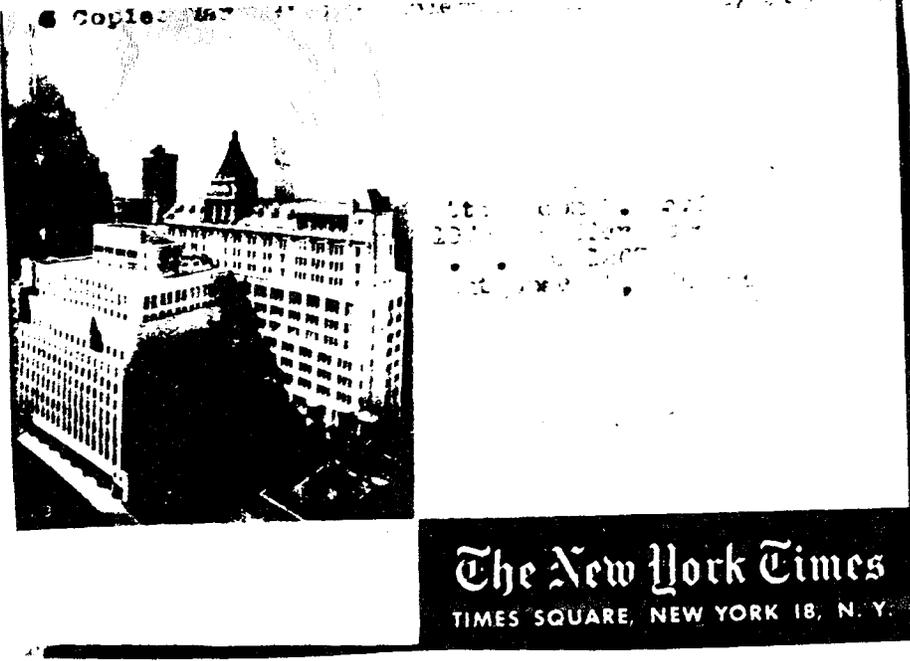
*2 copies March 29, 1960 & Wednesday*

*By mail*

*2 C C 134*

[fol. 1198]

1781



**The New York Times**  
TIMES SQUARE, NEW YORK 18, N. Y.

ADT

CIRCULATION ACCOUNTING DEPARTMENT

**The New York Times**

NO. 4-139

**EXTRA CHARGE**

DATE April 13, 1960

NAME Montgomery News Co.

ADDRESS Montgomery, Ala.

		6 copies-March 29th issue @6.50 per C.	.39
		EXTRA ORDER	
LEDGER		Co. #3	

APPROVED \_\_\_\_\_

1782  
[fol. 1199]

1199

DAILY <input type="checkbox"/> DEPOSIT		1960		DEPOSIT 150.00							
RATE - SUNDAY <input type="checkbox"/>											
CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
111		722.19		1372.1	1372.1	104		6.76		1304.6	
	720	1655.3					561	1206.2			
JANUARY						APRIL					
					1727.7	6134	39				1727.7
100		640				78		507.13		1277.7	
	616	1256.7					666	1431.9			
FEBRUARY						MAY					
					2117.1			219	108		
						64.58	.13				
MARCH						JUNE					
100		720.14		3117.1	3117.1	30		125.13		1473.1	
	576	1236.4					244	524.6		544.4	
						18		17			515.1
						12		26.23			
						12		17		263	
					3026		122	26.23			106.58

Montgomery News Co. 9 Madison Ave. Montgomery, Ala.

Counted by \_\_\_\_\_  
Date \_\_\_\_\_

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

MO.	SAT'DAY	DAILY	SUNDAY	CHARGE	Date	No.	819
1				City City Agents Country	5/16/60	5	819
2				Daily Income	Your Return Claim Dated 7/16/60		
3				Sunday Income 1.5	Credit to		
4				Subscription Inc.	Name <i>Montgomery News Co</i>		
5					Address _____		
6					Town <i>Montgomery Ala</i>		
7				Book Review Inc.	Returns Received From		
8				Daily	Name _____		
9				Sunday	Address _____		
10				Int'l Reserve	Town _____		
11							
12							
13							
14							
15				W.E.	DRAW RETURNED ALLOW		
16					4/5 5 Storage		
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27				CREDIT	Reason for Allowing Credit <i>Spoke</i>		
28				City Dealers' Ledger No.	Saturday	0	c 8
29				Country Dealers' Ledger No. 3	Saturday	0	c
30				Foreign Ledger	Dailies	0	c
31				Canada Ledger	Dailies	0	c
				City Agents' Ledger	Dailies	0	c
				School Ledger	Sundays	5	c 105
				Book Review Ledger	Sundays	0	c
				..... Ledger	Sundays	0	c
					1 City	2 Suburban	3 Country
					Total \$ 105		
Returned				Per _____	Circulator Examined Approved Written by <i>AK</i>		
Total Ret'd.							
Allowed							
Rejected							

[fol. 1200]

1783

THE NEW YORK TIMES COMPANY Credit Memorandum

		WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
<b>CHARGE</b>						
City	City Agents	Country				
Daily Income						
Sunday Income						
Subscription Inc.						
Book Review Inc.						
Daily						
Sunday						
Int'l Reserve						
Date <u>8/20/39</u> Your Return Claim Based <u>10/17/39</u> Credit to Name Address Town Returns Requested From Name <u>Chapman &amp; Howe</u> Address Town <u>Philadelphia, Pa.</u>						
		W.E.	ORLY	RETURNED	ALLOW	
				3	3	
				20	20	
<b>CREDIT</b>						
City Dealers' Ledger No.						
Country Dealers' Ledger No.						
Foreign Ledger						
Canada Ledger						
City Agents' Ledger						
School Ledger						
Book Review Ledger						
Other Ledger						
Approved						
Rejected						
Reason for Allowing Credit Saturday 0 c s Saturday 0 c Thillies 0 c Dailies 0 c Dailies 0 c Sundays 0 c Sundays 0 c City 2 Suburban Country Total 0 c						
For Circulation Prepared Approved Written by <u>J.M.A.</u>						

[fol. 1201]

1784

1201

THE NEW YORK TIMES COMPANY Credit Memorandum

F18

Counted by \_\_\_\_\_

Date \_\_\_\_\_

MO.	SAT'DAY	DAILY	SUNDAY	CHARGE			Date <u>1/16/55</u> No. <u>5 65</u>	
1				City	City Agents	Country	Your Return Claim Dated <u>1/16/55</u>	
2				Daily Income			Credit to	
3				Sunday Income			Name _____	
4				Subscription Inc.			Address _____	
5							Town _____	
6				Book Review Inc.			Returns Received From	
7							Name _____	
8				Daily			Address _____	
9				Sunday			Town _____	
10				Int'l Reserve				
11								
12								
13								
14								
15				W.E.	DRAW	RETURNED	ALLOW	
16								
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27				CREDIT			Reason for Allowing Credit	
28				City Dealers' Ledger No.			Saturday	0 c \$
29				Country Dealers' Ledger No.			Saturday	0 c
30				Foreign Ledger			Dailies	0 c
31				Canada Ledger			Dailies	0 c
				City Agents' Ledger			Dailies	0 c
				..... School Ledger			Sundays	0 c
				Hook Review Ledger			Sundays	0 c
				..... Ledger				0 c
							1 City	2 Suburban
							3 Country	Total \$
				Returned				
				Total Ret'd.				
				Allowed				
				Rejected				
				Per _____	Circulator	Examined _____	Approved _____	Written by _____

[fol: 1202]

PLAINTIFF'S EXHIBIT No. 281

1202

Counted by 1/14/60  
 Date 1/14/60

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

NO.	NOV	SAT'DAY	DAILY	SUNDAY	CHARGE		
1					City	City Agents	Country
2					Daily Income		
3	<u>Oct</u>				Sunday Income	<u>12 96</u>	
4	<u>11-1</u>			<u>1</u>	Subscription Inc.		
5							
6							
7							
8					Book Review Inc.		
9					Daily		
10					Sunday		
11					Int'l Reserve		
12	<u>Dec</u>						
13	<u>11-10</u>			<u>10</u>			
14							
15	<u>11-3</u>			<u>3</u>			
16							
17	<u>11-4</u>			<u>4</u>			
18	<u>11-5</u>			<u>5</u>			
19	<u>11-6</u>			<u>6</u>			
20	<u>11-7</u>			<u>7</u>			
21							
22							
23							
24							
25							
26							
27							
28	<u>11-1</u>			<u>1</u>			
29							
30							
31							
	Returned			<u>37</u>			
	Total Ret'd						
	Allowed			<u>37</u>			
	Rejected			<u>1</u>			

W.E.	DRAW	RETURNED	ALLOW
		<u>1</u>	<u>1</u>
		<u>2</u>	<u>2</u>
		<u>6</u>	<u>6</u>
		<u>8</u>	<u>8</u>
		<u>10</u>	<u>10</u>
		<u>4</u>	<u>4</u>

CREDIT		Reason for Allowing Credit	
City Dealers' Ledger No.		Saturday	<u>0</u> c \$
Country Dealers' Ledger No.		Saturday	<u>0</u> c
Foreign Ledger		Dailies	<u>0</u> c
Canada Ledger		Dailies	<u>0</u> c
City Agents' Ledger		Dailies	<u>0</u> c
..... School Ledger		Sundays	<u>0</u> c <u>48 00</u> <u>12 96</u>
Book Review Ledger		Sundays	<u>0</u> c
..... Ledger			<u>0</u> c
		1 City	2 Suburban
		3 Country	Total \$ <u>12 96</u>

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by Dot.

1786 [Vol. 1203]



Counted by 5  
 Date 1/20/60

THE NEW YORK TIMES COMPANY Credit Memorandum

112  
1/20/60

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE	City	City Agents	Country
1							
2							
3				Daily Income			
4				Sunday Income			
5				Subscription Inc.			
6			3				
7							
8				Book Review Inc.			
9				Daily			
10				Sunday			
11				Int'l Reserve			
12							
13			6				
14							
15			1				
16							
17							
18							
19							
20			7				
21							
22							
23							
24							
25							
26							
27							
28							
29			2				
30							
31							

W.E.	DRAW	RETURNED	ALLOW
		1	1
		3	3
		6	6 <i>late</i>
		7	7 <i>late</i>
		2	2 <i>late</i>

CREDIT		Reason for Allowing Credit	
City Dealers' Ledger No.		Saturday	0 c s
Country Dealers' Ledger No.	3	Saturday	0 c
Foreign Ledger		Dailies	0 c
Canada Ledger		Dailies	0 c
City Agents' Ledger		Dailies	0 c
School Ledger		Sundays	15 450 c
Book Review Ledger		Sundays	4 450 c 900
Ledger			0 c
		1 City	2 Suburban
		3 Country	Total 900

Returned	19
Total Ret'd.	
Allowed	19
Rejected	

Per \_\_\_\_\_ Circulator Examined \_\_\_\_\_ Approved \_\_\_\_\_

1788

[Vol. 1205]

1205

Counted by RT  
 Date 1/1/60

THE NEW YORK TIMES COMPANY Credit Memorandum

F185

NO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			1/1
4			
5			
6			
7			
8			
9			
10			6
11			
12			
13			
14			
15			
16			
17			1
18			
19			
20			6
21			
22			
23			
24			
25			
26			
27			7
28			
29			
30			
31			
Returned			
Total Ret'd.			
Allowed			3
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		
Sunday Income	15.36	
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date 2/4/60 No. 2 433  
 Your Return Claim Dated 11/1/60  
 Credit to  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_

W.E.	DRAW	RETURNED	ALLOW
13/1		6	6
14/7		9	9
15/2		10	10
16/1		6	6
17/1		1	1

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	3
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	0	c	
Dailies	0	c	
Dailies	0	c	
Dailies	0	c	
Sundays	15	c	0.45 <sup>00</sup>
Sundays	17	c	0.45 <sup>00</sup> 15.36
	0	c	
1 City	2 Suburban	3 Country	Total \$ 15.36

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by J.M.K.

[fol. 1206]

1206

*five* *5/18*

MO.	SAT'DAY	DAILY	SUNDAY
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17	<i>9</i>		<i>9</i>
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
Returned			<i>9</i>
Total Ret'd.			
Allowed			<i>7</i>
Rejected			

CHARGE		
City	City Agents	Country
Daily Income		
Sunday Income		<i>432</i>
Subscription Inc.		
Book Review Inc.		
Daily		
Sunday		
Int'l Reserve		

Date *2/1/60* No. *2* 961

Your Return Claim Dated *1/16/60*

Credit to

Name \_\_\_\_\_

Address \_\_\_\_\_

Town \_\_\_\_\_

Returns Received From

Name *DAVIDSON NEWS CO*

Address \_\_\_\_\_

Town *FLORISSANT ALA.*

W.E.	DRAW	RETURNED	ALLOW
		<i>9</i>	<i>9</i>

CREDIT	
City Dealers' Ledger No.	
Country Dealers' Ledger No.	<i>3</i>
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
..... School Ledger	
Book Review Ledger	
..... Ledger	

Reason for Allowing Credit			
Saturday	<i>0</i>	c	\$
Saturday	<i>0</i>	c	
Dailies	<i>0</i>	c	
Dailies	<i>0</i>	c	
Dailies	<i>0</i>	c	
<i>9</i> Sundays	<i>45.00</i>	c	<i>432</i>
Sundays	<i>0</i>	c	
Sundays	<i>0</i>	c	
Sundays	<i>0</i>	c	
1 City	2 Suburban	3 Country	Total \$ <i>432</i>

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by *FMK.*

1790  
[Fol. 1207]

1207

Counted by                       
 Date 12/7/68

THE NEW YORK TIMES COMPANY Credit Memorandum

F-185

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE	Date	No.	
1				City	12/6/68	3	26
2				City Agents			
3				Country			
4				Daily Income	Your Return Claim Dated <u>11/10</u>		
5				Sunday Income	Credit to		
6				Subscription Inc.	Name		
7					Address		
8				Book Review Inc.	Town		
9					Returns Received From		
10				Daily	Name		
11				Sunday	Address		
12				Int'l Reserve	Town		
13							
14							
15				W.E.			
16				DRAW			
17				RETURNED			
18				ALLOW			
19							
20							
21							
22							
23							
24							
25							
26							
27				CREDIT	Reason for Allowing Credit		
28				City Dealers' Ledger No.	Saturday	0	c \$
29				Country Dealers' Ledger No.	Saturday	0	c
30				Foreign Ledger	Dailies	0	c
31				Canada Ledger	Dailies	0	c
				City Agents' Ledger	Dailies	0	c
				..... School Ledger	Sundays	0 4	c 144
				Book Review Ledger	Sundays	0	c
				..... Ledger		0	c
					1 City	2 Suburban	3 Country
					Total \$		144
Returned				Per			
Total Ret'd.				Circulator			
Allowed				Examined			
Rejected				Approved			
				Written by			

[Fol. 1208]

1208



RATE		DAILY <input type="checkbox"/> SUNDAY <input type="checkbox"/>		DEPOSIT		1960		DEPOSIT		175.00		
MONTH	CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
	DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
JANUARY	356		2324	15	276.42	276.42	390		2535	11	270.11	
		631	13646					496	10664			
		325	15600					300	14400			
				42	56.18							
				20		26522						27522
FEBRUARY	305		1983	15	26522	26522	390		2535			
		488	10492					786	16899			
		220	13440									
			43	1768					66	240	11.44	
			91						913	4324		
						23947						43569
MARCH	377		1931		23947	23947	150		975	112	42569	
		462	9426					300	6450			7425
		300	14400					90	525			11235
			50	3450				150	345			
			92					90	525		306	
						22217		120	3005			14734

Anderson News Co.

114 E Mobile St/ Florence, Ala.

Counted by

Date

THE NEW YORK TIMES COMPANY Credit Memorandum

MO.	DAILY	SAT'DAY	DAILY	SUNDAY	CHARGE	Date	No.
1					City		
2					City Agents		
3					Country		
4					Daily Income		
5					Sunday Income		
6					Subscription Inc.		
7							
8					Book Review Inc.		
9							
10	112			2	Daily		
11					Sunday		
12					Int'l Reserve		
13		113		3			
14							
15							
16							
17	114			4			
18							
19							
20		111		1			
21							
22							
23							
24	1172			72			
25							
26							
27		111		7			
28							
29							
30							
31							

Returned	---	---	87
Total Ret'd.			
Allowed			
Rejected			

City Dealers' Ledger No.	
Country Dealers' Ledger No.	
Foreign Ledger	
Canada Ledger	
City Agents' Ledger	
School Ledger	
Book Review Ledger	
Ledger	

Reason for Allowing Credit:	
Saturday	3
Saturday	3
Dailies	3
Dailies	3
Dailies	3
Sundays	3
Sundays	3
Sundays	3
City	1
Suburban	2
Con.	
Total \$	

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_

[fol. 1210]

CIRCULATION ACCOUNTING DEPARTMENT

**The New York Times**  
TIMES SQUARE, NEW YORK, N. Y.,

JUL 31 1959

Month ending

Lewis Drug & Seed Store  
Tuskegee  
Alabama

KINDLY DETACH THIS STUB AND MAIL WITH CHECK  
Your Canceled Voucher Is Receipt For Payment

TOTAL \$

4212

**The New York Times**  
TIMES SQUARE, NEW YORK, N. Y.,

JUL 31 1959

Month ending

BALANCE FORWARD				\$	29.
Date	Dailies	Sundays			
1					
2					
3					
4					
5		12		Dailies	⊙
6			41	Sundays	⊙-27-
7					1296
8					
9				Subscriptions	
10				TOTAL DEBITS	4212
11					
12					
13				Credit Balance	
14				By Cash	
15					
16				By Credit	
17					
18					
19					
20					
21					
22					
23					
24				TOTAL CREDITS	
25					
26					
27					
28					
29					
30					
31			BALANCE	Due The New York Times	
				Due You	

This bill must be paid in full by money order or check ten days after receipt.  
Not responsible for currency or stamps lost in mail. No returns allowed.

128

1211

1794  
[fol. 1211]

PLAINTIFF'S EXHIBIT No. 282

CIRCULATION ACCOUNTING DEPARTMENT

**The New York Times** JUN 30 1959

TIMES SQUARE, NEW YORK, N. Y.,

Month ending

Lewis Drug & Seed Store  
Tuskegee  
Alabama

KINDLY DETACH THIS STUB AND MAIL WITH CHECK  
Your Canceled Voucher Is Receipt For Payment

TOTAL \$ 12.96

**The New York Times**

JUN 30 1959

TIMES SQUARE, NEW YORK, N. Y.,

Month ending

BALANCE FORWARD			\$	27	00
Date	Dailies	Sundays			
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25					
26					
27					
28					
29					
30					
31					
			BALANCE	{	
				{	Due The New York Times
				{	Due You

This bill must be paid in full by money order or check ten days after receipt.  
Not responsible for currency or stamps lost in mail. No returns allowed.

# The New York Times

TRANSFER VOUCHER MEMORANDUM

(273)

Date AUG. 27 19 59

Dr. Advertisin. edior (Unapplied)

Cr. Circulation Co. L. #5

Payment received From:

Lewis Drug Store of Tuskegee  
Tuskegee, Alabama

Rec'd paym at 7/21/59

\$16.80

Issued by H. Alexander Approved [Signature] Audited [Signature]

Received by \_\_\_\_\_ Approved [Signature] Audited [Signature]

ATTENTION: TUSKEGEE STORE OF TUSKEGEE, INC.  
TUSKEGEE STORE OF TUSKEGEE, INC.  
P.O. BOX 599  
TUSKEGEE, ALABAMA



LETTER

DAILY  DEPOSIT \_\_\_\_\_

DEPOSIT \_\_\_\_\_

1959

RATE	CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
	DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
		48	1296	13		1944						
		48	1296	16		1296						
		60	1620			1296						
		47	1296	15		1296						
						296						296

Ala. Tuskegee Lewis Drug & Seed Store

DAILY  DEPOSIT \_\_\_\_\_

DEPOSIT \_\_\_\_\_

RATE	CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
	DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
		48	1296			296						
		60	1620	20		1296						
		48	1296			296						
						411						411

[fol. 1214]

Controlled by THE NEW YORK TIMES COMPANY

Date 2/11/60 TAX

NO.	SAT'DAY	DAILY	SUNDAY	CHARGE		
1				City	City Agents	Country
2				Daily Income		
3				Sunday Income		
4				Subscription Inc.		
5						
6						
7						
8				Book Review Inc.		
9						
10				Daily		
11				Sunday		
12				Int'l Reserve		
13						
14						
15				W.E.	DRAW	RETURNED
16						ALLOW
17						
18						
19						
20						
21						
22						
23						
24						
25						
26						
27				CREDIT		
28				City Dealers' Ledger No.		
29				Country Dealers' Ledger No.		
30				Foreign Ledger		
31				Canada Ledger		
				City Agents' Ledger		
				..... School Ledger		
				Book Review Ledger		
				..... Ledger		

Returned			
Total Ret'd.			
Allowed			
Rejected			

Reason for Allowing Credit			
Saturday	0	c	\$
Saturday	0	c	
Dailies	0	c	
Dailies	0	c	
Dailies	0	c	
Sundays	0	c	
Sundays	0	c	
Sundays	0	c	
1 City	2 Suburban	3 Country	Total \$

Per \_\_\_\_\_ Circulator \_\_\_\_\_ Examined \_\_\_\_\_ Approved \_\_\_\_\_ Written by \_\_\_\_\_

Date 2/17/60 No. 2 865  
 Your Return Claim Dated 2/16/60  
 Credit to \_\_\_\_\_  
 Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 Town \_\_\_\_\_  
 Returns Received From  
 Name W. L. ...  
 Address 6  
 Town TUSCALOOSA, ALA

1798  
[fol. 1215]  
PLAINTIFF'S EXHIBIT No. 283

1215

MONTH	DEBITS			BALANCE	CHARGES			CREDITS		BALANCE	
	DAILY	SUNDAY	TOTAL		ALLOWANCES	CASH	DAILY	SUNDAY	TOTAL		ALLOWANCES
JANUARY			75	1691							
FEBRUARY			90	2025							
MARCH											
APRIL											
MAY											
JUNE											

Ala. Tuscaloosa A G Bridges The Reading Rak 1223 University Ave.

228

No. 3 49

JOURNAL VOUCHER

CIRCULATION ACCOUNTING DEPARTMENT

DATE 3-16-60

DEBIT		DESCRIPTION	CREDIT	
CONTROL	DETAIL		DETAIL	CONTROL
12.15		Circ. Country Guarantee Ledger Circ. Country Ledger No. 3		12.15
		A. G. Bridges The Reading Rack, 1223 University Ave. Tuscaloosa, Ala.	12.15	
		To transfer portion of a \$25.00 deposit to ledger on stopped account. Balance plus accrued interest to be refunded to dealer.		

AUDITED

WRITTEN BY

EXAMINED

APPROVED

[fol. 1216]

1799

DAILY  DEPOSIT \_\_\_\_\_

DEPOSIT 15.00

1960						15.00					
CHARGES			CREDITS		BALANCE	CHARGES			CREDITS		BALANCE
DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH		DAILY	SUNDAY	TOTAL	ALLOWANCES	CASH	
JANUARY						APRIL					
	17	225			45.5		17	310			
	75	1613					100	240			
FEBRUARY						MAY					
	.61				104.5		180	3570			745
	60						64	1484			
MARCH						JUNE					
	160	3.10			48.02		72	1549			9805
	60	1390					22	510			11864
					74.00		36	774			12901
							12	258			
										9.50	
										56	

Ala.

Dothan

Lurie News Co. 709 Dusy St.

1217

1800  
[fol. 1217]

PLAINTIFF'S EXHIBIT No. 284